



Smt. P. D. Hinduja Trust's

K. P. B. HINDUJA COLLEGE OF COMMERCE

- NAAC Re-accredited with "A+" Grade CGPA: 3.59 •

Autonomous Minority Institution
(Affiliated to University of Mumbai)

Sindhi Linguistic Minority Institution



REGISTERED ADDRESS:

315, New Charni Road, Charni Road East,
Opera House, Girgaon, Mumbai, Maharashtra 400004



CURRENT ADDRESS:

Sadhana House, 570 Pandurang Budhkar Marg,
Behind Mahindra Towers, Worli, Mumbai - 400018



CONTACT DETAILS:

Tel: 022-4098-9000 (100 Hunting lines)



EMAIL:

info@hindujacollege.com



WEBSITE:

www.hindujacollege.edu.in/

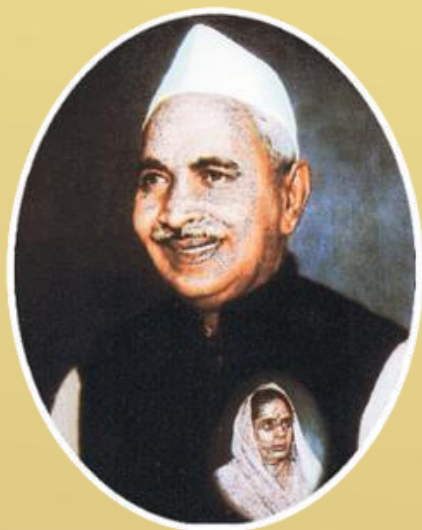
HANDBOOK

2026-2027





Founder Shri. Parmamand Deepchand Hinduja (1901 -1971)



Shri. Parmamand Deepchand Hinduja was a harmonious blend of philanthropy and mercantile activities. He believed in setting aside a portion of the profits from his businesses for charitable activities, especially in the fields of education and healthcare which he considered to be the fundamental right of every human being. His social consciousness, vision and magnanimity inspired the establishment of K.P.B. Hinduja College of Commerce in 1974.

We, at the College remain inspired by the great soul and commit ourselves to be steered
by his fundamentals :

Work to Give

A Word Is a Bond

Act Local, Think Global

Partnership for Growth

Advance Fearlessly



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Managing Trustees



Shri. Prakash P. Hinduja
Chairman, Hinduja Group (Europe)



Shri. Ashok P. Hinduja
Chairman, Hinduja Group of Companies
(India)



Mr. Shom A. Hinduja
President,
Alternative Energy and Sustainability,
Hinduja Group



Mr. Prashant Asher
Independent Director



Namrata Hinduja



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Director & Advisor Message



Dear Students,

Welcome to Hinduja College, where education goes beyond textbooks and nurtures innovation, creativity, and independent thinking. We believe every student has unique potential, and our aim is to help you discover, develop, and excel in your chosen path.

At Hinduja College, academic excellence is blended with professional learning in a dynamic environment. Through quality education, new initiatives, and emerging technologies, we prepare you for future opportunities with confidence.

Your growth and well-being remain central to our mission. With dedicated faculty, meaningful student-teacher interaction, and personalised guidance, we strive to create an enriching learning experience.

Our college is recognised for strong academic results and a legacy of excellence in Mumbai. Alongside academics, we encourage social responsibility, empathy, environmental awareness, and active citizenship.

Whether you aspire to become a leader, pursue a specialised career, or explore new possibilities, Hinduja College offers you the platform to achieve your goals.

We warmly welcome you to this transformative journey.

Dr. Minu Madlani



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Principal's Message



Dear Students,

It gives me immense pleasure to welcome you to K.P.B. Hinduja College of Commerce, an institution known for academic excellence, values-based education, and holistic development. As you begin this exciting new chapter, I warmly welcome you to a campus that nurtures talent, encourages innovation, and prepares students for a changing world.

Established in 1974, Hinduja College is guided by the inspiring philosophy of our founder, Shri Parmanand Deepchand Hinduja: "My Dharma is to work so that I can give." This spirit of service and dedication continues to shape our vision.

At Hinduja College, we are committed to creating a student-centric environment with strong industry connect and a global outlook. Along with academics, we encourage participation in leadership opportunities, cultural activities, sports, social outreach, and skill-building initiatives for all-round growth.

This brochure has been designed as a ready-reckoner for first-year students. It introduces you to the college's history, values, committees, student bodies, and important details about your programme. We hope it will guide you as you begin your college journey.

I encourage each one of you to dream big, remain curious, work hard, and make meaningful contributions to society. Your years at Hinduja College will be a journey of learning, friendships, self-discovery, and growth.

I wish you every success and a memorable student life ahead.

Prof (Dr.) Navin M. Punjabi



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Overview of The Student Handbook

Welcome to K.P.B. Hinduja College of Commerce – your gateway to a vibrant and enriching academic journey. This handbook serves as your comprehensive guide to understanding everything our institution has to offer.

Designed to help you make informed decisions, it provides valuable insights into our academic programs, core values, campus culture, and the wide range of opportunities available for your intellectual and personal growth.

It provides essential information on academics, and student life, helping you begin your journey with confidence. At Hinduja College, we believe informed and motivated students are key to a rewarding educational experience, and this guide is your first step toward a rewarding and successful educational experience with us.



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Motto, Vision & Mission of the College

MOTTO

Guided by its motto, "Character is Supreme," the College aligns all its activities toward holistic student development. It is committed to nurturing character and personality without discrimination, instilling secular values such as integrity, social justice, ethics, and reason, and fostering resilience to face life's challenges.

The College also prepares students for diverse careers in business by providing quality education, career direction, and a broad, humane outlook, enabling them to take on responsible roles in banking, finance, media, management, and industry.



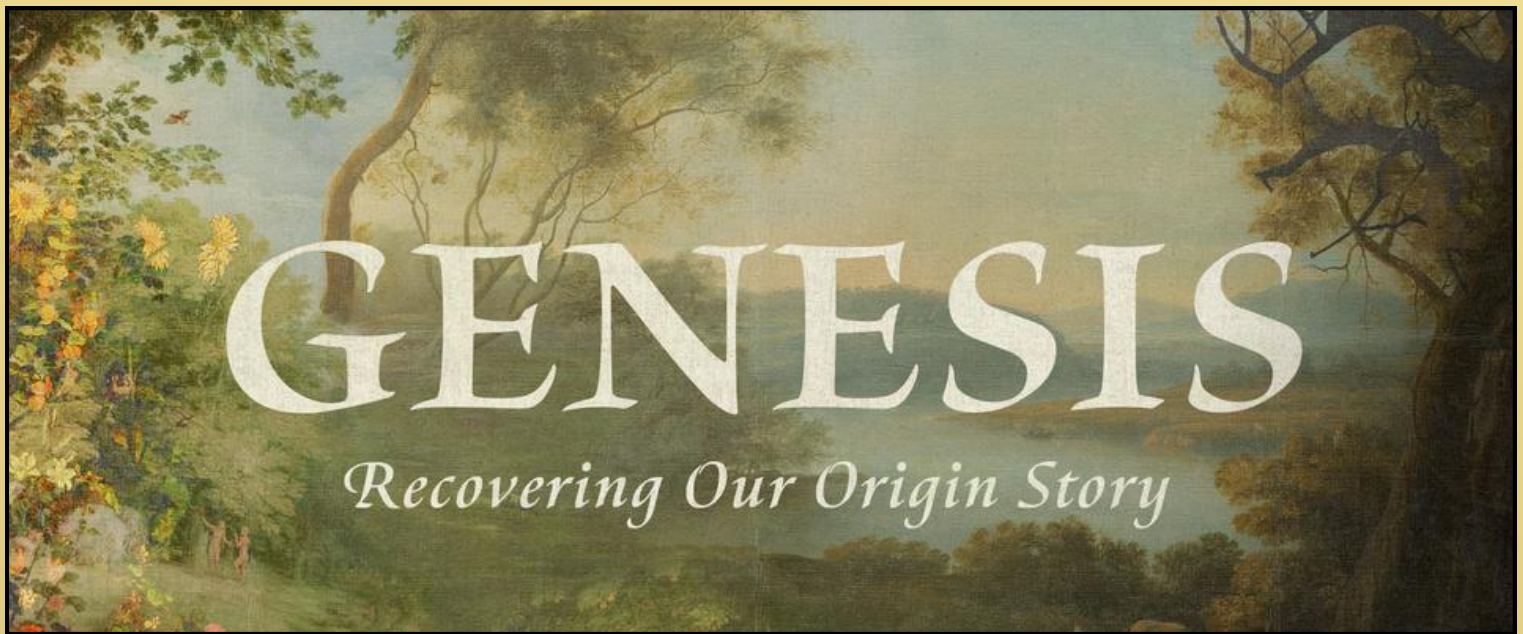
To empower students not only to excel but also to outshine.

To inculcate the values of hard work, diligence and determination and above all, the will to succeed through a holistic and multi-pronged approach.



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K.P.B. Hinduja College of Commerce, established in 1974 by the visionary industrialist Late Shri Parmanand Deepchand Hinduja, reflects his philanthropic commitment to education and healthcare as fundamental human rights. Recognized as a premier institution in Mumbai, the College has received several accolades, including the University of Mumbai's 'Best College Award' (2010-11) and the UGC's 'College with Potential for Excellence' status (2016). It was re-accredited with an 'A+' Grade by NAAC in 2017 and granted autonomous status from 2022-23, with NEP 2020 implemented from 2023-24.

With over 6,000 students, 70 full-time and 45 visiting faculty, the College offers 15 academic programmes from junior college to postgraduate and doctoral levels. It is dedicated to preparing students for responsible careers in commerce, banking, insurance, and industry. To achieve its goals, the College emphasizes excellence in academics alongside industry-oriented skill development. It offers a range of value-added courses such as Diamond Cutting, Cyber Law, Stock Market Operations, CFP, Entrepreneurship, Digital Media Marketing, Event Management, ERP, CRM, and Computer Applications. Students are also exposed to the real world of commerce through guest lectures by industry experts, industrial visits, field trips, and internships.

Aligned with its motto, "Character is Supreme," the College fosters social responsibility through extension activities like NSS, NCC, DLLE, and the Nature Club, nurturing commitment, service, and responsible citizenship among students.

***"In the world of business, the only constant is change.
Embrace it, adapt to it, and thrive in it."***

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AUTONOMY & NEP



About Autonomy:

K.P.B. Hinduja College of Commerce was granted Autonomous Status by the UGC in July 2022, enabling it to design and update curricula in line with evolving industry and societal needs. The College actively promotes research among faculty and students, while also encouraging community service, extension activities, and socially relevant projects.

National Education Policy (NEP) 2020:

In line with directives from the Government of Maharashtra, the College implemented NEP 2020 from the academic year 2023–24, following UGC guidelines (12 December 2022) and the Government Resolution dated 20 April 2023.

Salient Features of NEP 2020

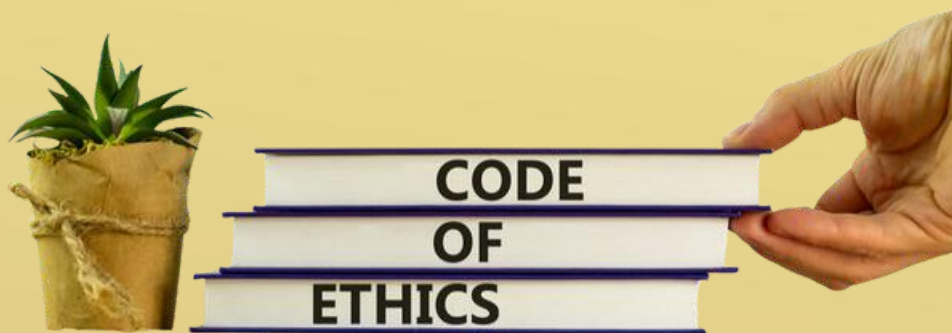
- **Multidisciplinary Learning:** Offers a flexible curriculum that enables students to choose subjects across disciplines, bridging arts, humanities, sciences, and commerce.
- **Critical Thinking Focus:** Emphasizes conceptual clarity and analytical skills over rote learning.
- **Skill & Vocational Development:** Integrates practical skills and vocational training to enhance employability and promote entrepreneurship.
- **Assessment Reforms:** Adopts continuous, competency-based evaluation for a more holistic assessment of student learning.
- **Inclusion and Equity:** Promotes equal access to quality education, addressing gender and social disparities and supporting marginalized groups, including students with disabilities.
- **Research and Innovation:** Encourages a strong research culture through dedicated centres and active student–faculty engagement in innovation.
- **Internationalization:** Enhances global exposure through academic collaborations, exchange programmes, and international partnerships.
- **Implementation:** NEP 2020 is being introduced in phases across institutions, including the University of Mumbai, laying the foundation for a more inclusive, flexible, and future-ready education system.

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Conduct and Ethics



Behavior

In our College, behavior and professionalism go hand in hand. We prioritize a culture of respect, integrity, and collaboration. Your behavior in the College is not only a reflection of yourself but also a representation of our collective commitment to excellence.

- Minimum 75% attendance in lectures in each subject is mandatory according to Ordinance No. 6086 of the University of Mumbai. Disciplinary action will be taken against students defaulting in attendance.
- Punctuality in attending lectures must be observed by students. Students must join the class within the first 05 minutes of the commencement of the lecture.
- A Notepad/Notebook and Pen must be carried by students to take down notes and instructions.
- Students are expected to be dressed appropriately during lectures.
- During offline lectures students must mute their mobile phones and during online lectures they must mute their microphones unless instructed otherwise by the faculty.
- Students must keep their camera on throughout an online class.
- In an online class, students may either type their queries in the 'Chat' window or use the option of the 'Raised Hand' feature.
- Any kind of indiscipline or use of improper language in the classroom is strictly prohibited and will warrant firm disciplinary action.

Together, let's create an environment where everyone feels valued, supported, and inspired to bring their best selves to the Institution each day.

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Conduct and Ethics

RAGGING FREE CAMPUS



Attendance

Students must attend all lectures, tutorials, and practicals as per University of Mumbai regulations, with a minimum of 75% attendance each semester. Failure to maintain the required attendance, including prolonged absence in any month, may lead to disciplinary action, including removal from the College Roll.

Discipline

Students must carry a valid Identity Card at all times; failure to do so may lead to denial of entry and loss of access to college facilities. In case of loss, a written request must be made to the Principal for a duplicate card.

Students are expected to maintain discipline, respect college property, and keep the परिसर clean. Unauthorized communication with the press regarding college matters is prohibited. Misconduct or indiscipline may result in strict action, including expulsion. Smoking, spitting, and the use of mobile phones on campus are strictly prohibited. Students must be neatly and modestly dressed, and adhere to all University rules.

ANTI – RAGGING

RAGGING IS AN OFFENCE WHICH WILL BE DEALT WITH FIRMLY, RAGGING IS PUNISHABLE UNDER THE 'MAHARASHTRA PREVENTION OF RAGGING ACT'.

The Prohibition of Ragging Act

Ragging is strictly prohibited as it violates fundamental rights and is punishable under law. As defined by the Hon'ble Supreme Court of India, ragging includes any form of verbal, written, or physical conduct that causes harassment, humiliation, psychological harm, or fear among junior students. It includes acts such as forcing juniors to perform tasks, do menial work, answer vulgar questions, view inappropriate content, or engage in activities causing physical or mental harm. Any such behavior will invite strict disciplinary action.

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Hinduja Foundation Prizes & Scholarships



- To enthuse students to excel in academics, sports and cultural activities and instill in them a spirit of healthy competition, as well as to inculcate habits of discipline and regularity, generous Prizes and Scholarships of Rs. 7.5 lakhs have been instituted by the Hinduja Foundation for every academic year. The prizes cover a broad spectrum of achievements which include:
 - Best Student of the Year Award (Female)
 - Best Student of the Year Award (Male)
 - Best Class Representative
 - Best Sportsman
 - Best Sports woman
 - Best Athlete of the College
 - Best N.S.S. Volunteer
 - Best DLLE Volunteer
 - Best N.C.C. Cadet
 - Best Student Organizer
 - Best Rotaractor
- Hinduja Academic Excellence Award for Consistent Performance throughout F.Y.B.COM., S.Y.B.COM., and T.Y.B.COM., and in the Self-Finance Courses; B.COM (Accounting and Finance), B.COM (Banking and Insurance), Bachelor of Management Studies, Bachelor of Mass Media, B.Sc.(Information Technology), B.COM (FINANCIAL MARKETS), B.COM (Transport Management) and B.COM (Investment Management)
- The Highest Grade in Each Class
- The Highest Marks in Each Subject
- Outstanding Performance in Cultural Activities.



N.B.

- Repeaters and A.T.K.T. students are not eligible for scholarships and freeships.
- Only students whose attendance is satisfactory and good conduct are eligible for Hinduja Foundation Prizes and Scholarships.
- Students are eligible for the Hinduja Foundation Award provided they continue their studies in this college.
- Details of various freeships and scholarships instituted by the Government will be displayed on the college notice-board.



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STUDENT SUPPORT SERVICES



Ms. Asha Ambani
Counsellor



Office

The College Office functions from 9-30 a.m. to 4-30 p.m. on all working days.

Train & Bus Concession Forms

Students seeking train and bus concession forms are required to contact Ms. Yogita S. Humane in the College Office. Forms will be issued during office hours from 10:30 a.m. to 1:30 p.m. on all working days.

Academic Transcripts

Students requiring Academic Transcript should contact the respective staff. Forms will be issued during office hours from 10:30 a.m. to 4:30 p.m. on all working days.

Ms. Kiran S. Dikwalkar
Jr. Clerk
(Aided Section)

Ms. Yogita S. Humane
Jr. Clerk
(Self-Financing Section)

Mr. Sanjiv A. Nikam
Jr. Clerk
(Junior College)

Student Counselling Services

The College provides access to a qualified counsellor to support students' emotional well-being and personal development. Students are encouraged to seek guidance on academic, personal, or emotional concerns. All interactions are handled with strict confidentiality, ensuring a safe and supportive environment for every student. The counsellor is available on Mondays and Fridays from 11:30 a.m. to 2:30 p.m.



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INFRASTRUCTURE FACILITIES

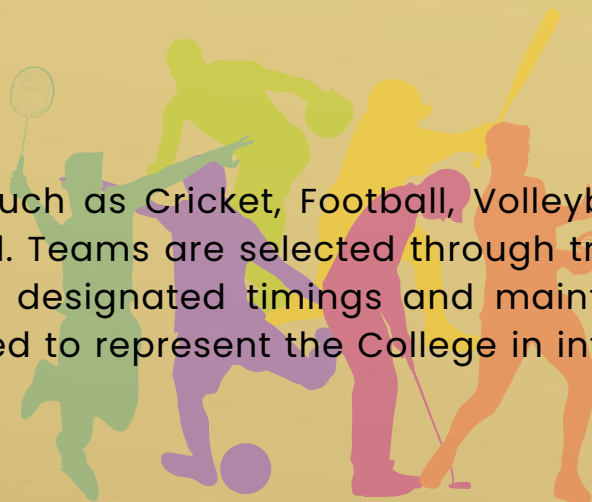


Library

The College Library is well-equipped with the latest publications in commerce, along with books of general interest, journals, periodicals, and newspapers. It is open from 7:00 a.m. to 6:00 p.m. on all working days, and access is permitted only with a valid ID card. Students must return issued books on time to avoid fines. Reference materials, question papers, periodicals, and newspapers are for reading within the library only. Maintaining silence and following library rules, as notified, is mandatory.

Gymkhana

The College provides facilities for sports such as Cricket, Football, Volleyball, Table Tennis, Chess, Carrom, and Throwball. Teams are selected through trials based on merit. Students must adhere to designated timings and maintain discipline. Selected students are encouraged to represent the College in inter-collegiate and external competitions.



Canteen

The College canteen offers hygienic food at reasonable prices.



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COLLEGE COMMITTEES



STATUTORY COMMITTEES

DLLE (Extension Work)	N.S.S.
Examinations Committee	Students' Council & Extra Curricular Activities
IQAC	Unfair Means Enquiry Committee
N.C.C	

NON- STATUTORY COMMITTEES

Academic Calendar	Marathi Mandal
Accountancy Association	Mentoring Committee
Add-on Courses	P.T.A.
Admission Committee	Placement Cell
Alumni Association	Planning and Evaluation Committee
Anti-Ragging Cell	Planning Forum
Attendance & Discipline	Prospectus
CAS Co-ordination Committee	Remedial Teaching (for Slow Learners)
CIC (College Internal Committee)	Research Cell
College Grievance Redressal Committee	Rotaract
Commerce Association	SC/ST Welfare
Counselling Centre	Selection & Prize Distribution
Faculty Welfare & Activities Co-Ordinator	Special Cell (For Students with Special Needs)
Gymkhana, Hiking And Nature Club	Student Welfare & Career Counselling
Library Committee	Study Circle (For Competitive Exams)
Literary & Debating Society	Time Table Committee
Magazine Committee	Women's Development Cell



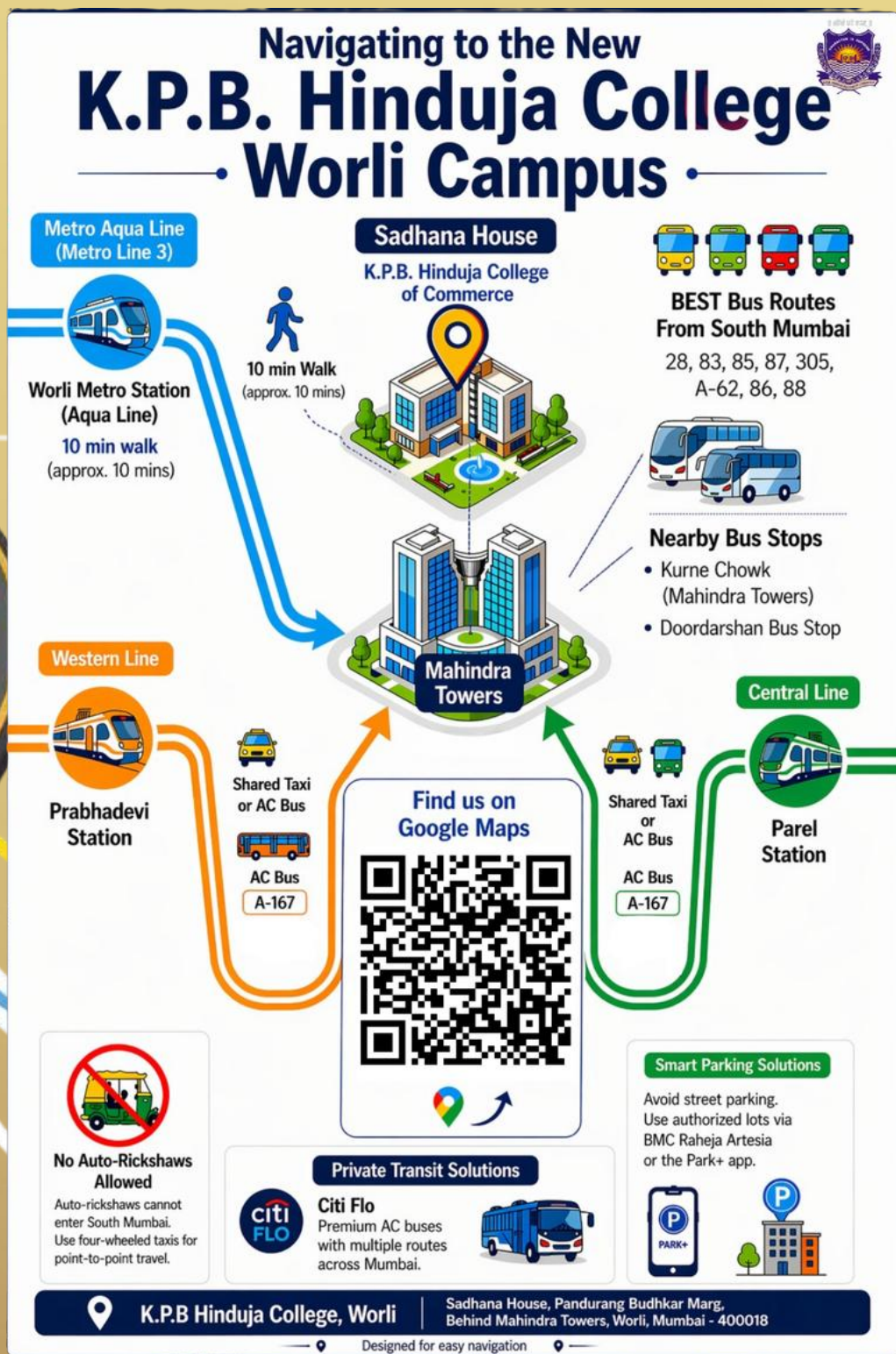
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CAMPUS LOCATION AND ACCESS

The new campus of K.P.B. Hinduja College of Commerce is located at Sadhana House, 570 Pandurang Budhkar Marg, behind Mahindra Towers, Worli, Mumbai – 400018. The campus is well-connected through multiple modes of public and private transport, ensuring convenient accessibility from different parts of Mumbai.



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B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)



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KNOW YOUR PROGRAMME

B.F.M.

BACHELOR OF COMMERCE (FINANCIAL MARKETS)



ELIGIBILITY & PASSING CRITERIA

Candidates seeking admission to BFM must have passed Std. XII (or equivalent) from Arts, Science, or Commerce streams.

All admitted students must register with the University of Mumbai.



PASSING STANDARD (NEP 2020)

Students must secure a minimum of 40% separately in both internal and external assessments to pass, with combined marks determining the final result.



CREDIT SYSTEM

The University of Mumbai has introduced the credit system in all the Central, State & Deemed learning centres in the country, under the Universities Five Year Plan.

PERFORMANCE GRADING SCALE

Marks range out of 100	Grade and Grade Description	Grade Points
90 TO 100	O: Outstanding	10
80 TO 89.99	A+ Excellent	9
70 TO 79.99	A: Very Good	8
60 TO 69.99	B+: Good	7
55 TO 59.99	B: Above Average	6
50 TO 54.99	C: Average	5
40 TO 49.99	P: Pass	4
39.99 OR BELOW	F: Fail	0

The performance grading shall be based on the aggregate performance of the Internal Assessment Test and the Semester End Examination.

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KNOW YOUR PROGRAMME

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

College examinations are compulsory for all students. No student will be granted any Scholarship, Freeship, Concession or any other similar facilities, unless among other conditions, he/she shows satisfactory performance at various examinations. Any Student found guilty of copying or using unfair means, directly or indirectly in an examination may be denied admission to any class again besides being liable for prosecution. FY/SY students will be promoted to SY/TY respectively after considering the passing standard prescribed as per the University guidelines received from time to time.

Scheme of Examination

1) Degree – Self Financed Programmes

Credit	Semester End Examinations	Internal Examinations
4	60 Marks	40 Marks
2	30 Marks	20 Marks

***NB: Internal Assessment includes tests, presentations, field-based assignments, projects etc.

ATKT Examination: –

There will be ATKT / Repeaters examination for those who failed and Makeup Examination for those who remained Absent on Medical ground.

Revaluation & Verification: –

Rules & procedures for providing photocopies of answer books to the examinee and process of revaluation of the answer books of the examinee who apply for revaluation will be as per university circular from time to time.

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STRUCTURE OF FIRST YEAR B. COM(FINANCIAL MARKETS)

F.Y.B.F.M

Semester I			Semester II		
Category	Course Name	Credits	Category	Course Name	Credits
MAJOR 01	Introduction to Financial system	4	MAJOR 01	Portfolio Management	4
MAJOR 02	Financial Accounting	2	MAJOR 02	Risk Management	2
OPEN ELECTIVE 01	Business Economics –I	2	MINOR	Financial Management	2
OPEN ELECTIVE 02	Business Mathematics	2	OPEN ELECTIVE 01	Corporate Law	2
VOCATIONAL SKILLS COURSE	Computer Skills	2	OPEN ELECTIVE 02	Business Statistics	2
SKILL ENHANCEMENT COURSE	Equity Research Analysis	2	VOCATIONAL SKILLS COURSE	Stock Market Operation	2
ABILITY ENHANCEMENT COURSE	Effective Communication – I	2	SKILL ENHANCEMENT COURSE	Financial Modelling	2
VALUE EDUCATION COURSE	Environmental Management	2	ABILITY ENHANCEMENT COURSE	Effective Communication – II	2
INDIAN KNOWLEDGE SYSTEM	Neeti Shastra in Finance	2	VALUE EDUCATION COURSE	Digital Literacy	2
Co-Curricular Courses	60 HOURS PRACTICAL ENGAGMDNT	2	Co-Curricular Courses	60 HOURS PRACTICAL ENGAGMDNT	2

Note:

As per the National Education Policy 2020, after completing the third year of undergraduate study, a student may opt to pursue the fourth year either as an Honours programme or as an Honours with Research specialization track, depending on their academic interests and career aspirations.

After completing the fourth year of undergraduate education, students can directly pursue a postgraduate degree by successfully completing two semesters (1 year) of advanced coursework, along with research projects in their domain of specialization.

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STRUCTURE OF SECOND YEAR B. COM (FINANCIAL MARKETS)

The following tables provide details of the courses for the **Academic Year 2026-27**. Each semester, students are expected to earn a **total of 22 credits**, as per the guidelines of the Maharashtra State.

S.Y.B.F.M.

Semester III			Semester IV		
Category	Course Name	Credits	Category	Course Name	Credits
MAJOR 01	Equity Market	4	MAJOR 01	Debt Market - I	4
MAJOR 02	Corporate Finance	4	MAJOR 02	Mutual Fund Management	4
MINOR 01	Management Accounting	4	MINOR 01	Corporate Accounting	4
Open Elective 01	Securities Law	2	Open Elective 01	Business Economics II	2
VOCATIONAL SKILL Course	Data Analytics	2	VOCATIONAL SKILL Course	Venture capital and Private Equity	2
Ability Enhancement Course	Hindi / Sindhi / Marathi	2	Ability Enhancement Course	Hindi / Sindhi / Marathi	2
Skill enhancement course	Personal Financial Planning	2	Field project	60 HOURS MARKET BASED PROJECT	2
Co-Curricular Courses	60 HOURS PRACTICAL ENGAGEMENT	2	Co-Curricular Courses	60 HOURS PRACTICAL ENGAGEMENT	2

Note:

As per the **National Education Policy 2020**, after completing the third year of undergraduate study, a student may opt to pursue the **fourth** year either as an **Honours programme** or as an **Honours with Research specialization track**, depending on their academic interests and career aspirations.

After completing the fourth year of undergraduate education, students can directly pursue a **postgraduate degree** by successfully completing **two semesters (1 year)** of advanced coursework, along with research projects in their domain of specialization.

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STRUCTURE OF THREE-YEAR B. COM (FINANCIAL MARKETS)

The following table provide details of the courses for the Academic Year **2026-27**. Each semester, students are expected to earn a total of 22 credits, as per the guidelines of the Maharashtra State.

T.Y.B.F.M.					
Semester V			Semester VI		
Category	Course Name	Credits	Category	Course Name	Credits
MAJOR 01	Technical Analysis	4	MAJOR 01	Financial Derivatives	4
MAJOR 02	Project Finance	4	MAJOR 02	Business Valuation	4
MAJOR 03	Strategic Corporate Finance	4	MAJOR 03	Corporate Restructuring	4
MINOR 01	Direct Tax - Income Tax	4	MINOR 01	Indirect Tax - GST	4
VOCATIONAL SKILLS COURSE	Foreign Exchange Market	2	MINOR 02	Fundamental Analysis	2
NSS/NCC/Sports/ Cultural/ Departmental Clubs	Community Engagement Project & Field Project	4	On-The-Job Training	120 Hours Internship	4

Note:

As per the **National Education Policy 2020**, after completing the third year of undergraduate education, students can directly pursue a **postgraduate degree by successfully completing two semesters (1 year)** of advanced coursework, along with research projects in their domain of specialization.



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PROGRAMME DETAILS

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Programme Overview
Name, Overview of the programme
Brief Introduction

B

Programme Details
Programme Outcomes (POs)

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Faculty Profile
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D

Research and Publications
Areas of Research
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E

Faculty & Subject Details
BFM Subjects & Faculty Details
Syllabus

F

Best Practices & Future Plans
Unique initiatives of your Programme
Innovative teaching or research practices
Academic expansion
Research goals

Contact Details

- **Dr. Saira Banoo Shaikh Shamsuzzaman – Programme Coordinator**
- **saira.shaikh@hindujacollege.com**

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A. PROGRAMME OVERVIEW

About B.COM (FINANCIAL MARKETS)

The three-year full-time B.F.M. programme* at K.P.B. Hinduja College of Commerce is an industry-oriented undergraduate programme designed for students aspiring to build careers in finance. The programme integrates finance, accounting and commerce with specialized knowledge of financial markets, investments, portfolio management, regulatory frameworks and capital markets.

Students are introduced to diverse areas of the financial sector*, including equity markets, debt markets, derivatives, foreign exchange, trading in financial securities, investment analysis and wealth management. The curriculum also incorporates emerging domains such as Venture Capital, FinTech, Data Analytics, Digital Trading Platforms and Global Market Integration.

The teaching methodology combines academic learning with practical exposure* through workshops, live projects, case studies, market simulations, research-based activities and industry interactions. Students also gain exposure through visits to institutions such as the Bombay Stock Exchange, National Stock Exchange, Reserve Bank of India, MCX and NISM.

The department also has an active student-driven Finvestor Club*, established in 2012, which promotes leadership, teamwork, organisational skills, financial awareness and experiential learning through initiatives such as Finvestor Fest, Investisiya, Finvestor Carnival, Crescendo and the BFM Premier League.



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B. PROGRAMME DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

Programme Outcomes (POs):

- **PO1:** Build a strong foundation in financial markets, finance, accounting and commerce, with specialized knowledge of investments, securities and capital markets.
- **PO2:** Develop practical understanding of Equity Markets, Debt Markets, Bond Derivatives, Foreign Exchange Markets and Trading in Financial Securities.
- **PO3:** Develop expertise in Investment Analysis, Portfolio Management, Risk Management and Financial Management through a structured industry-oriented curriculum.
- **PO4:** Gain exposure to emerging areas including FinTech, Data Analytics, Venture Capital, Private Equity, Digital Trading Platforms and Global Market Integration.
- **PO5:** Strengthen analytical, technical, research and managerial skills through case studies, live projects, market simulations and research-based activities.
- **PO6:** Develop professional capabilities through industry interactions, internships, on-the-job training and visits to institutions such as BSE, NSE, RBI, MCX and NISM.
- **PO7:** Prepare for diverse careers in Investment Banking, Equity Research, Portfolio Management, Financial Consulting, Wealth Management and Entrepreneurship.
- **PO8:** Foster leadership, teamwork, organisational skills and financial awareness through student-driven initiatives such as the Finvestor Club and its various activities.



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C. FACULTY PROFILE

**Name:**

Dr. Saira Banoo Shaikh Shamshuzzaman

**Designation:**

Assistant Professor, Research Guide and Coordinator of Bachelor of Commerce (Financial Markets) – BFM

**Qualification:**

Ph.D. (Commerce), M.Phil. (Commerce), M.Com. (Accountancy), M.B.A. (Finance), UGC-NET, SET, TRP, STRP

**Specialization:**

Finance, Accountancy, Business Policies and Administration, Academic Research.

**Experience:**

19 years (Teaching), 4 years (Industry)

**Email:**

saira.shaikh@hindujacollege.com



- NISM Faculty Ambassador: Recognised as a Faculty Ambassador by the National Institute of Securities Markets (NISM).
- Empanelled Resource Person – National Financial Literacy Quiz (NFLQ) 2024: Served as an empanelled Resource Person, contributing to the promotion of financial literacy and supporting the effective conduct of the nationwide financial awareness initiative.
- Certified Carbon Literate: Successfully completed Carbon Literacy Training and earned the Certified Carbon Literate credential.
- Professional Memberships: Member of Indian Commerce Association, Maharashtra Commerce Association, Indian Accounting Association.
- Serving as a CDC Member, Serving as a Trained NSS PO for 6 years – received recognition from university of Mumbai NSS unit, etc.
- Recognised Ph.D. Guide in the subject of Business Policies and Administration – Currently guiding 4 doctoral scholars pursuing Ph.D. research.
- Nearly 20 research publications in reputed national and international journals.
- Successfully secured an International and National patent, contributing to knowledge creation and applied research.
- Contributing in the development of college as a College Development Committee (CDC) Member since four years
- Serving as a Trained NSS PO for 6 years – received recognition from university of Mumbai NSS unit for actively contributing to social outreach and extension initiatives.
- Approved Undergraduate and Postgraduate Teacher, University of Mumbai.
- Actively contributes to curriculum development, academic quality enhancement, student mentoring and research-oriented learning.
- Successfully hosted Financial Literacy event at BSE for 3 years.



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C. FACULTY PROFILE

**Name:**

Dr. Hemant Hasmukh Bhatti

**Designation:**

Assistant Professor

**Qualification:**

Ph.D., M.Com, M.Phil, MMS

**Specialization:**

Commerce – Trade, Transport & Industry

**Experience:**

13 years approved and PG approval from

**Email:**

hemant.bhatti@hindujacollege.com



Dr. Hemant Hasmukh Bhatti is an experienced academic professional with 13 years of approved teaching experience in the field of commerce and accountancy. He holds advanced academic qualifications including Ph.D., M.Com, M.Phil and MMS, reflecting his strong academic background and commitment to teaching and research in commerce-related disciplines.



His areas of research and specialization include Commerce, with a focus on Trade, Transport and Industry. He has made significant contributions to research and has received the Best Researcher Award three times, including the Best Researcher Award at Nanded in 2025, recognizing his contribution to academic research.



Dr. Bhatti also contributes to the institution through various administrative responsibilities, serving in roles related to Gymkhana & Sports and as Alumni Convenor. Through these responsibilities, he contributes to the development of student activities and maintains engagement with the wider college community.

He is a Life Time Member of several professional academic associations, including the Indian Commerce Association, Maharashtra State Commerce & Management, Indian Accounting Association and Indian Economic Association. He is also a recognized Ph.D. guide and currently guides four students, contributing to research and academic development at the higher education level.

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C. FACULTY PROFILE

**Name:**

Dr. Karishma Mehta

**Designation:**

Academician/Commerce Professional Visiting Faculty

**Qualification:**

Ph.D., LL.B., M.COM, NET (Commerce), Qualified Company Secretary (CS), CA Final Group II cleared

**Specialization:**

Commerce, Finance, Taxation, Accounting, Law, and Mathematics

**Experience:**

12+ years of teaching experience

**Email:**

Krishmehta78@gmail.com



Dr. Karishma Mehta is a dedicated academician and commerce professional with over 12 years of teaching experience in Commerce, Finance, Taxation, Accounting, Law, and Mathematics. She holds a Ph.D., LL.B., M.Com, NET (Commerce), and is a qualified Company Secretary. She has also cleared CA Final Group II, demonstrating her strong academic and professional expertise.



With over 12 years of experience in teaching and academia, Dr. Mehta has been associated with reputed institutions including Hinduja College of Commerce & Economics, Bombay Stock Exchange, SIMSREE Institute, Wilson College, and Kishinchand Chellaram College. She has taught a wide range of undergraduate and postgraduate subjects, contributing significantly to the academic development of students.



Along with her academic expertise, she brings valuable practical industry exposure through her association with Chartered Accountant and Company Secretary firms. She has also gained corporate experience as a Compliance Officer, enabling her to connect theoretical knowledge with practical applications in the field of commerce and business.

Her strong academic background, research orientation, professional qualifications, and practical approach to teaching make her a valuable contributor to higher education and student development. She continues to contribute to the field through her teaching, academic knowledge, and professional experience.

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C. FACULTY PROFILE

**Name:**

Mr. Bharat Tailor

**Designation:**

Visiting Faculty

**Qualification:**

MFM, M.Com. (Management), BMS (Finance),
Advanced Certificate in International Trade
(EXIM), Tally ERP 9, Advanced Excel

**Specialization:**

Finance, Accounting, Taxation &
International Trade

**Experience:**

10+ Years

**Email:**

bharattailor.1992@gmail.com



Mr. Bharat Tailor is a Finance and Accounts professional with over 10 years of experience in financial management, taxation, auditing, compliance, and international trade. He is currently serving as Finance & Strategy Manager at Svantra Online Services Pvt. Ltd. (Office of Ananya Birla) and has been associated with K. P. B. Hinduja College of Commerce as a Visiting Faculty since 2017.



He teaches subjects including Forex Market, Equity Market, Indirect Taxation (GST), Financial & Investment Skills, International Finance, Project Finance, and Indian Economic Environment. His teaching approach emphasizes the practical application of financial concepts, enabling students to develop industry-relevant knowledge and analytical skills.



With extensive industry experience, Mr. Tailor has managed financial planning, statutory compliance, GST and TDS filings, payroll, audits, banking operations, and international remittances. He has previously worked with Admat Innovations Pvt. Ltd. and SKM Steels Ltd. In addition, he has participated as a speaker and participant at national and international seminars on topics related to higher education, public relations, and marketing. His expertise bridges industry practices with classroom learning, helping students develop strong practical and professional skills in finance and commerce.



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C. FACULTY PROFILE

**Name:**

Mr. Rahul Sadashiv Hande

**Designation:**

Visiting Faculty

**Qualification:**

Mcom, Mphil, MSet

**Specialization:**

Commerce, Financial Markets & Finance

**Experience:**

7 Years

**Email:**

xxx



Mr. Rahul Sadashiv Hande is an experienced academic professional with 7 years of teaching experience in the field of commerce and finance. He holds postgraduate and research-oriented qualifications including M.Com, M.Phil and M.Set, reflecting his academic expertise and commitment to higher education.



He teaches Security & Commodity Markets (SCF) to students of TYBFM, providing students with conceptual and practical understanding of financial markets and related areas. His teaching approach focuses on developing students' understanding of financial concepts and their application in the real-world financial environment.



With his academic background and teaching experience, Mr. Hande contributes to the academic development of students by strengthening their knowledge of commerce, finance and financial markets. His experience in teaching helps students build a strong foundation for further studies and professional opportunities in the financial sector.



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C. FACULTY PROFILE

**Name:**

Aashay Dubey

**Subjects taught:**

Data Analytics

**Educational qualifications:**

MBA from IIT Kharagpur, BE from DJ Sanghvi, MA Economics, BCG Strategy Consulting, Google Digital Marketing.

**Years of experience:**

10 Years (Industry). 6 Years (Teaching)

**Email:**

aashay.dubey.iitkgp@gmail.com



Aashay Dubey completed his MBA from Vinod Gupta School of Management, IIT Kharagpur, with a reported score of 8.13. During his time at VGSoM, he actively contributed to the institution as the Coordinator of the Admissions Committee and Entrepreneurship Cell.



He has professional experience associated with ZS, with profile entries referencing Pune and Mumbai. His areas of interest and experience include strategy consulting, analytics, data science, machine learning, and organizational strategy.



Aashay has pursued several professional certifications and learning programs, including the Strategy Consulting Virtual Experience Program by Boston Consulting Group (BCG), Accounting Fundamentals by Corporate Finance Institute (CFI), and courses in Machine Learning, Data Science, and Digital Marketing through Udemy and Google.



He has also contributed to academic and professional knowledge through his publication Learning Data Mining Techniques in the International Journal of Computer Applications. In addition, he has participated in data science and machine learning initiatives and shared insights on organizational design and how organizations adapt to challenging circumstances.

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C. FACULTY PROFILE

**Name:**

Mr. Pasan Choksi

**Designation:**

Visiting Faculty

**Qualification:**

MMS, CAIIB, CMT, CS

**Specialization:**

Financial Markets, Equity Trading, Technical Analysis

**Experience:**

5 years (Teaching) 10 years (Industry)

**Email:**

pasanchoksi@gmail.com



Pasan Choksi is a finance professional and Chartered Market Technician (CMT), currently working as Assistant Vice President – Trading, Fixed Income at Ujjivan Small Finance Bank. His professional experience focuses on financial markets, particularly fixed-income trading, equity trading, treasury and market analysis.



He began his career through internships in financial analysis before joining STCI Primary Dealer Ltd. as a Management Trainee. He later worked in Fixed Income and Equity Trading at STCI and as a Fixed Income Trader at South Indian Bank before joining Ujjivan Small Finance Bank in 2022.



Pasan holds a Master's in Management Studies from K.J. Somaiya Institute of Management Studies and Research and a Bachelor's degree in Financial Markets from Kishinchand Chellaram College. He has also completed CAIIB and holds the CMT designation, along with studies related to Company Secretary qualifications.



His areas of interest include fixed-income markets, bond trading, treasury, equities, derivatives and technical analysis. He regularly shares market insights on instruments such as gold and crude oil, and has also participated as an alumni mentor at K J Somaiya Institute of Management, contributing to student career and placement initiatives.

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C. FACULTY PROFILE

**Name:**

Mr. Rajiv R. Nadkarni

**Designation:**

Visiting Faculty

**Qualification:**

MHRDM, M.Sc. (Computer Science), B.Sc. (Mathematics – Operations Research)

**Specialization:**

Business Mathematics, Business Statistics, Computer Skills, MIS, DBMS, Operations Research & Organizational Behaviour

**Experience:**

Academic Experience: 17+ Years
Corporate Experience: 25+ Years

**Email:**

rajiv.nadkarni@gmail.com



Mr. Rajiv R. Nadkarni is an academician and industry professional with expertise in Business Mathematics, Business Statistics, Computer Skills, Management Information Systems (MIS), Database Management Systems (DBMS), and Operations Research. He brings over 25 years of corporate experience and 17 years of teaching experience, combining industry expertise with academic excellence.



He holds an MHRDM, M.Sc. (Computer Science), and B.Sc. (Mathematics – Specialization in Operations Research) from the University of Mumbai. During his corporate career, he held key positions at ORG IMS and Bennett, Coleman & Co. Ltd. (The Times Group), where he contributed to ERP implementation, production management, and information systems.



At K. P. B. Hinduja College of Commerce (Autonomous), he teaches courses in the B.Com. (Accounting and Finance) programme, with a focus on conceptual understanding, practical application, and technology-enabled learning. His teaching methodology encourages analytical thinking and problem-solving among students.

Mr. Nadkarni has also conducted numerous corporate training programmes and has been associated with several reputed academic institutions. He remains committed to academic excellence, continuous learning, and student mentoring, helping learners develop the analytical, technical, and professional skills required to succeed in today's dynamic business environment.



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C. FACULTY PROFILE

**Name:**

Dr. Shadmaan Abdul Shakoor Shaikh

**Designation:**

Visiting Faculty

**Qualification:**

Ph.D., M.Phil., M.Com., MH-SET (Commerce)

**Specialization:**

Accountancy, Taxation, Consumer Behaviour & Digital Commerce

**Experience:**

9+ Years

**Email:**

shaikh.shadmaan@hindujacollege.com



Dr. Shadmaan Abdul Shakoor Shaikh is an academician and researcher with over 9 years of teaching experience in the field of Commerce and Accountancy. He is currently associated with K. P. B. Hinduja College of Commerce and Burhani College as a Visiting Faculty. His teaching focuses on fostering analytical thinking and practical understanding of commerce among students.



An active researcher, Dr. Shaikh has published research papers in peer-reviewed journals and has presented papers at several national and international conferences organized by the Indian Commerce Association and the Maharashtra Commerce Teachers' Association. His research interests include consumer buying behaviour, on-demand delivery platforms, digital commerce, artificial intelligence, service quality, and mobile technology. He has also guided undergraduate and postgraduate student research projects and has been recognized with the Late Swapnil Dilipkumar Lalwani – Sevabhavi Teacher Award for his contribution to academics.



Through his commitment to research, academic excellence, and student mentoring, Dr. Shaikh continues to contribute meaningfully to higher education while promoting innovative and industry-relevant learning.



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C. FACULTY PROFILE

**Name**

Dr. Rommani Sen Shitak

**Designation:**

Assistant Professor & Prog. Coordinator of BAMMC

**Qualification:**

Ph.D., M.A., NET

**Specialization**

Media Research, Journalism

**Experience:**

14 years (Teaching), 2 years (Industry)

**Email:**

rommani.shitak@hindujacollege.com



Dr. Rommani Sen Shitak is a media educator, researcher, and author with expertise in Journalism, Communication, New Media, Media Research, Public Service Broadcasting, and Qualitative Research. She is a Ph.D. Guide in Communication and Journalism at the University of Mumbai.



She holds a Ph.D. in Mass Communication from Panjab University, an M.A. in Development Studies from Tata Institute of Social Sciences, and a B.COM (Hons.) in Journalism from the University of Delhi.



With extensive teaching and leadership experience, she has contributed to curriculum development, research supervision, student mentoring, departmental administration, and institutional quality initiatives. She has launched academic and student-led initiatives, organized workshops and conferences, and introduced practice oriented media courses.



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C. FACULTY PROFILE

**Name:**

Dr. Samira Noor Mohammed Sayed

**Designation:**

Assistant Professor, Programme Coordinator (BAF) & Deputy Controller of Examination

**Qualification:**

Ph.D., MBA (HRM), M.Phil., M.Com., UGC-NET

**Specialization:**

Commerce & Management

**Experience:**

17+ Years

**Email:**

samira.sayed@hindujacollege.com



Dr. Samira Sayed is an approved faculty working with K.P.B. Hinduja College of Commerce since 2009. She has an experience of 17 years teaching various undergraduate and post graduate programmes at K.P.B. Hinduja College of Commerce.



An accomplished academician and research-oriented professional with extensive experience in teaching, academic administration, curriculum development, evaluation, and student mentoring in the field of Commerce and Management.



Associated with the University of Mumbai as Chairperson, Paper Setter, Evaluator, and Moderator, contributing significantly to academic quality and examination processes. Actively participated in numerous national and international conferences, seminars, and workshops, with several research articles and publications in reputed journals and contributions to edited books.

Demonstrated commitment towards academic excellence through active involvement in institutional committees, research activities, and professional development initiatives. Seeking a challenging and growth-oriented position as an assistant professor and programme coordinator where extensive academic knowledge, research expertise, leadership abilities, and professional experience can be effectively utilized to contribute towards institutional excellence, research advancement, student empowerment, and the overall development of higher education.

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C. FACULTY PROFILE

**Name:**

DR. Nitin Bharaskar

**Subjects taught:**

English

**Educational qualifications:**

MPh.D., Mphil, MC.J..

**Years of experience:**

18 years (teaching)

**Email:**

nitin.bharaskar@hindujacollege.com



Dr. Bharaskar Nitin Hiralal Vatchalabai Bharaskar is an eminent academician and dedicated teacher associated with the college since 2008. He is a graduate and postgraduate in MCJ and has further enriched his academic journey by earning an M.Phil. and a Ph.D. in English. He is also an officially recognized Ph.D. Guide in English at the University of Mumbai. With extensive teaching experience, Dr. Bharaskar has been guiding students in subjects related to Communication in English and allied areas. He is known for preparing and grooming students for national as well as international academic platforms through his student-centric and practical teaching approach.

His areas of expertise include Cultural Studies and Translation Skills. As a research guide, he particularly encourages and mentors scholars working in the field of Dalit Literature. His academic guidance inspires students to develop critical thinking, social awareness, and research-oriented perspectives. Dr. Bharaskar strongly believes that education is a powerful instrument for nation-building and social transformation. Through his teaching, he motivates students to pursue higher education confidently and prepares them to face global academic and professional challenges. He also encourages students to appear for state- and central-level competitive examinations and consistently inculcates the values of social responsibility and giving back to society.

His commitment to academic excellence, research, and student development has made him a respected mentor and an inspiring educator among students and colleagues alike.

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C. FACULTY PROFILE

**Name:**

Dr.Mrunalini Shringare

**Designation:**

Assistant Professor

**Qualification:**

Ph.D, M.Phil, M.A (Economics)

**Specialization:**

International Economics

**Experience:**

17 years

**Email:**

mrunalini.ravalekar@hindujacollege.com



Her academic contributions include authoring three key textbooks: Principles of Micro-Economics, Business Economics and Business Economics-II tailored for Banking, Insurance, and Financial Markets. Additionally, she serves the academic community through her appointment as Field Co-ordinator for the Department of Lifelong Learning and Extension at the University of Mumbai.



With over 17 years of experience, Dr. Mrunalini Shringare is a distinguished Assistant Professor in the Department of Economics at K.P.B. Hinduja College of Commerce, Mumbai. She holds an M.A., M.Phil., and Ph.D. in International Economics, with a specialized doctoral focus on the 12-year trade dynamics and performance of India's iron and steel sector.



She is also deeply engaged with the broader academic and service community, holding memberships in the Indian Economic Association, Maharashtra State Commerce Association, Indian Commerce Association, and Service Civil International, India.



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C. FACULTY PROFILE

**Name:**

Mrs. Jyoti Hanumant Bharati

**Designation:**

Assistant Teacher (Marathi & Hindi)

**Qualification:**

- M.A. (Marathi), M.A. (Hindi), B.Ed.
- NEP Teachers' Training Programme (2024), Aryan Education Society, Mumbai
- Secondary & Higher Secondary Teachers' Capacity Building Training conducted by SCERT, Maharashtra

**Specialization:**

Marathi Literature, Psychology, Gender Studies, Social Issues, Literary Criticism & Creative Writing

**Experience:**

Teaching experience since 2009

**Email:**

jyoti.bharati@hindujacollege.com



Mrs. Jyoti Hanumant Bharati is an experienced academic professional with expertise in Marathi and Hindi, holding M.A. degrees in Marathi and Hindi and a B.Ed. She has also completed the NEP Teachers' Training Programme (2024) and the Secondary & Higher Secondary Teachers' Capacity Building Training conducted by SCERT, Maharashtra.



She has teaching experience across Marathi, Hindi, Psychology and History, and currently serves as an Assistant Teacher (Marathi & Hindi) at K.P.B. Hinduja Junior College, Mumbai. Her areas of specialization include Marathi Literature, Psychology, Gender Studies, Social Issues, Literary Criticism, Creative Writing and Cultural Studies.



Mrs. Bharati is also an accomplished writer and researcher. She has published the Marathi poetry collection "Bolav Mhantey", contributed research articles and literary writings to reputed publications, and served as Associate Editor of Shabdotsav Diwali Magazine 2025. Her literary contributions have been recognized through several awards, including the Krantijyoti Savitribai Phule Vidrohi Sahityika Award (2023) and Parivartanvadi Sahityika Award (2022).

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D. RESEARCH AND PUBLICATIONS



Research Publications

Dr. Saira Banoo Shaikh Shamshuzzaman has made significant contributions to academic research and financial education, with nearly 20 research publications in reputed national and international journals. She is a recognised Ph.D. Guide in Business Policies and Administration and currently guides four doctoral scholars pursuing Ph.D. research. She has also successfully secured an international and a national patent, contributing to knowledge creation and applied research. As an NISM Faculty Ambassador and an empanelled Resource Person for the National Financial Literacy Quiz (NFLQ) 2024, she has actively contributed to promoting financial literacy and research-oriented learning. She has also hosted Financial Literacy events at the Bombay Stock Exchange for three consecutive years.

Dr. Hemant Hasmukh Bhatti has contributed significantly to academic research in the field of Commerce, with a specialization in Trade, Transport and Industry. He has been recognised with the Best Researcher Award on three occasions, including the Best Researcher Award at Nanded in 2025. As a recognised Ph.D. Guide, he is currently guiding four doctoral scholars in their research pursuits. His academic and research contributions reflect his commitment to advancing knowledge in the field of Commerce and supporting research-oriented learning.



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E. FACULTY & SUBJECT DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

FYBFM – SEMESTER I				
Category	Course Name	Credits	Marks	Subject Teacher
MAJOR 01	Introduction to Financial System	4	100	Dr. Saira Banoo Shaikh
MAJOR 02	Financial Accounting	2	50	Dr. Hemant Bhatti
OPEN ELECTIVE 01	Principles of Management	2	50	Dr. Saira Banoo Shaikh
OPEN ELECTIVE 02	Business Economics - I	2	50	Dr. Mrunalini Shighare
VOCATIONAL SKILLS COURSE	Computer Skills	2	50	Mr. Rajiv Nadkarni
SKILL ENHANCEMENT COURSE	Equity Research Analysis	2	50	Dr. Karishma Mehta
ABILITY ENHANCEMENT COURSE	Effective Communication - I	2	50	Dr. Nitin Bharaskar
VALUE EDUCATION COURSE	Environmental Management	2	50	Dr. Samira Sayed
INDIAN KNOWLEDGE SYSTEM	Neeti Shastra in Finance	2	50	Dr. Mrunalini Shingare
CO- CURRICULAR COURSES	Health and Wellness, Yoga education, Sports and fitness, Cultural Activities, NSS/NCC/ DLLE, Fine/Applied/Visual/Performing Arts	2	50	Dr. Saira Banoo Shaikh

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E. FACULTY & SUBJECT DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

FYBFM – SEMESTER II				
Category	Course Name	Credits	Marks	Subject Teacher
MAJOR 01	Portfolio Management	4	100	Dr. Saira Banoo Shaikh
MAJOR 02	Risk Management	2	50	Dr. Shadmaan Shaikh
MINOR	Financial Management	2	50	Dr. Hemant Bhatti
OPEN ELECTIVE 01	Business Statistics	2	50	Mr. Rajiv Nadkarni
OPEN ELECTIVE 02	Corporate Law	2	50	Dr. Hemant Bhatti
VOCATIONAL SKILLS COURSE	Stock Market Operations	2	50	Dr. Saira Banoo Shaikh
SKILL ENHANCEMENT COURSE	Financial Modelling	2	50	Dr. Karishma Mehta
ABILITY ENHANCEMENT COURSE	Effective Communication - II	2	50	Dr. Nitin Bharaskar
VALUE EDUCATION COURSE	Digital Literacy	2	50	Dr. Rommani Sen Shitak
CO- CURRICULAR COURSE	Health and Wellness, Yoga education, Sports and fitness, Cultural Activities, NSS/NCC/ DLLE, Fine/Applied/Visual/Performing Art	2	50	Dr. Saira Banoo Shaikh

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E. FACULTY & SUBJECT DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

SYBFM– Semester III				
Category	Course Name	Credits	Marks	Subject Teacher
MAJOR 01	Equity Market	4	100	Mr. Bharat Tailor
MAJOR 02	Corporate Finance	4	100	Dr. Saira Banoo Shaikh
MINOR 01	Management Accounting	4	100	Dr. Hemant Bhatti
OPEN ELECTIVE 01	Securities Law	2	50	Dr. Hemant Bhatti
VOCATIONAL SKILLS COURSE	Data Analytics	2	50	Mr. Aashay Dubey
SKILL ENHANCEMENT COURSE	Personal Financial Planning	2	50	Dr. Karishma Mehta
ABILITY ENHANCEMENT COURSES	Hindi / Sindhi / Marathi	2	50	Ms. Jyoti Bharati
CO- CURRICULAR COURSE	Field Project	2	50	Dr. Saira Banoo Shaikh

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E. FACULTY & SUBJECT DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

SYBFM – Semester IV				
Category	Course Name	Credits	Marks	Subject Teacher
MAJOR 01	Debt Market - I	4	100	Mr. Ritik Jain
MAJOR 02	Mutual Fund Management	4	100	Dr. Saira Banoo Shaikh
MINOR 01	Corporate Accounting	4	50	Dr. Hemant Bhatti
OPEN ELECTIVE 01	Business Economics II	2	50	Dr. Mrunalini Shighare
VOCATIONAL SKILLS COURSE	Venture capital and Private Equity	2	50	Dr. Karishma Mehta
ABILITY ENHANCEMENT COURSE	Hindi / Sindhi / Marathi	2	50	Ms. Jyoti Bharati
FIELD PROJECTS	Field Project	2	50	Dr. Saira Banoo Shaikh
CO- CURRICULAR COURSES	Co-Curricular Course (CC)	2	50	Dr. Saira Banoo Shaikh

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E. FACULTY & SUBJECT DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

TYBFM – SEMESTER V				
Category	Course Name	Credits	Marks	Subject Teacher
MAJOR 01	Technical Analysis	4	100	Mr. Pasan Choksi
MAJOR 02	Project Finance	4	100	Mr. Bharat Tailor
MAJOR 03	Strategic Corporate Finance	4	100	Mr. Rahul Hande
MINOR	Direct Tax- Income Tax	4	100	Dr. Saira Banoo Shaikh
VOCATIONAL SKILLS COURSE	Foreign Exchange Market	2	50	Dr. Karishma Mehta
FIELD PROJECTS (FP)	Field Project	2	50	Dr. Saira Banoo Shaikh
COMMUNITY ENGAGEMENT PROJECTS (CEP)	Community Engagement Project	2	50	Dr. Saira Banoo Shaikh

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E. FACULTY & SUBJECT DETAILS

B.F.M. BACHELOR OF COMMERCE (FINANCIAL MARKETS)

TYBFM – SEMESTER VI				
Category	Course Name	Credits	Marks	Subject Teacher
MAJOR 01	Financial Derivatives	4	100	Mr. Archit Jain
MAJOR 02	Business Valuation	4	100	Dr. Karishma Mehta
MAJOR 03	Global Capital Markets	4	100	Dr. Saira Banoo Shaikh
MINOR 01	Indirect Tax - GST	4	100	Mr. Bharat Tailor
MINOR 02	Fundamental Analysis	2	50	CA. Mansi Joshi
On-The-Job Training (OJT)	On-The-Job Training (Internship)	4	100	Dr. Saira Banoo Shaikh & Dr. Hemant Bhatti

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Syllabus

Smt. P. D. Hinduja Trust's
K. P. B. Hinduja College of Commerce, Mumbai
(Autonomous)

Re-accredited 'A+' Grade by NAAC



Affiliated to
The University of Mumbai

Syllabus for B.Com (Financial Markets)
Semester I & II under NEP 2020

Programme Code: HUBFM



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M.		SEMESTER: I			
Course/Subject: Introduction to Financial System		Course Code: HUBFM/I/MJ01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Evaluation (Project and Viva Voce)
4	NA	NA	4	40 marks	60 marks
Learning Objectives: - To understand the concept of financial systems and its applicability. - To understand and analyze various (FINANCIAL MARKETS), its components and operational mechanism. - To understand the theoretical framework of the financial regulators - To understand the mechanism of financial instruments.					
Course Outcomes: On successful completion of this course students will be able to: - Understand the Financial System and its importance in relation to type of economy - Understand the various (FINANCIAL MARKETS) and its applicability. - Understanding the role of money market in the development of the economy. - Understanding of different Financial Institutions in the Indian Financial System and their functions. - Familiarization about the regulatory framework in Financial Market.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Overview of Financial System	15
	Financial system – Introduction, Meaning, Evolution (capital market oriented), Functions, Constituents / Components of the financial system and interrelationships between various components, Comparison of Indian Financial system with developed nations and developing nations	
2	(FINANCIAL MARKETS)	15
	(FINANCIAL MARKETS) (Capital markets, Money Markets, Foreign Exchange Market, Commodity Markets, Derivative Markets) - Meaning, classification and structure, sub-segments, Role played, participants	
3	Financial Regulators	15
	Meaning and features of financial regulators, Role and functions of financial regulators, Kinds of financial regulators, markets regulated by each regulator	
4	Financial Instruments	15
	Financial Instruments - Meaning and classification of financial instruments (multiple ways of classifying financial instruments), Types of financial instruments, Evaluation of financial instruments (risk return trade-off), Characteristics of financial instruments, Innovative financial instruments.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M.			SEMESTER: I		
Course/Subject: Financial Accounting			Course Code: HUBFM/I/MJ02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks
Course Objectives : - To acquaint the Learner basic understanding of Accounts Knowledge - To make the Learner understand how Manufacturing ,Trading , P/L and Balance sheet is Prepared					
Course Outcome : - The Learner will have a well-prepared background to understand the other subjects related to their program because of this course. - This course will make a strong foundation for the other subjects in the program.					



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1	1.1	Introduction to Accounting	15
	1 A	Meaning, Scope ,Objectives ,Need, Importance, Limitation Accounting	
	1 B	Accounting Concepts , Conventions and Principles	
	1 C	Books of Accounting Journal, Ledger, Subsidiary books, Trial balance	
2	2.1	Preparation of Final Accounts	15
		Financial accounts of Sole traders - Manufacturing Account, Trading, Profit and Loss Account and Balance Sheet	



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M			SEMESTER: I		
Course/Subject: Economics – I			Course Code: HUBFM/I/OE01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks
Learning Objectives: - To acquaint the learners with the analytical tools necessary to understand how microeconomic concepts influence financial decision-making, market behaviour, and policy formulation. - To understand the descriptions of each market structure and how a business's pricing strategy is affected by its market structure which has diverse pricing strategy.					
Course Outcomes: After the end of the course, the learner will be able to: - To employs skills of economic theory to evaluate how time, risk, opportunity costs, and information can create incentives or disincentives for a particular decision. - The learners will be capable of applying the market models to analyse the real-world market structures. -					

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DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction -	15
	1.1	Theories of Consumer Behaviour -Traditional Approach of Utility Theory Limitation, Ordinal Theory, indifference curve analysis, Revealed Preferences theory, The Expected Utility Model, Utility on Lotteries, Axioms and Preferences under Uncertainty, The Expected Utility Theorem, and its limitation.	
	1.2	Markets with Asymmetric Information- The market for Lemons, Asymmetric Information and market failure, measures to solve the problem of adverse selection, problem of moral hazard, market signaling, the principal agent problem.	
	1.3	Choice under Risk and Uncertainty- The concept of risk, measuring risk, attitude towards risk (risk averter, risk seeker, risk neutral), risk lover and gambling, management of risk.	
	1.4	Cost and Revenue analysis- Concepts and types of costs, behaviour of cost curves in short and long-run, revenue analysis: concepts of revenue, revenue curves in different market structures.	
2		Markets and Competition-	15
	2.1	Market with Perfect Competition- Short and long-run equilibrium, Applications: Effects of taxes and subsidies.	
	2.2	Price and output under Monopoly- Short and long run equilibrium- dead-weight loss, sources of monopoly power-rule of thumb for pricing-regulation of monopoly.	
	2.3	Monopolistic Competition – Equilibrium of short and long run-Concept of Excess capacity, role of advertising.	
	2.4	Oligopoly- Models of output (Cournot model and Stackelberg's model), decision-making, Oligopoly models of price competition with kinky demand curve, Game Theory (Dominant and Nash equilibrium, applications in finance in bidding strategies), Global Oligopoly and Tit-for-Tat Strategy.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

References Books:

- Bjork, T (2020) , "Arbitrage Theory in Continuous Time", Oxford: Oxford University Press.
- Dr. Cyril kanmony (2020), "Advanced Micro-Economics," Himalaya Publication, Mumbai, India.
- Dr. Sanjay Rode (2021), "Advanced Micro Economics" 2nd Edition, Mumbai, India.
- Duffie, D (2001), "Dynamic Asset Pricing Theory", Princeton: Princeton University Press, New Jersey.
- Geoffrey (2017), "Advanced Micro-Economics", 3rd edition, Prentice Hall, Upper Saddle River, New Jersey, USA.
- H.L.Ahuja, (2020) ,"Principles of Micro-Economics", S.Chand Publication., New Delhi.
- Kreps, David (1992), A Course in Microeconomic Theory, Eastern Economy Edition, Prentice Hall of India.
- M.L.Jhingan (2019), "Advanced Economic Theory", 14th edition., Delhi.
- Mas Collé (1995), "Microeconomics Theory", Oxford University press, US.
- Robert Pindyck (2018), "MicroEconomics", 8th edition, Pearson, Boston, USA.
- Varian, Hal R. (1992), Microeconomic Analysis, 3rd Edition, International Student Edition, W. W. Norton and Company.



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M			SEMESTER: I		
Course/Subject: Business Mathematics			Course Code: HUBFM/I/OE02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To teach application of Business Mathematics in professional and real life - To teach the mathematical concepts and principles and their applications in Finance and Economics. - To gain mathematical knowledge and develop proficiency in the application to solve Business problems.					
Course Outcomes: After the end of the course, the learner will be able to: - Define interest, principal, rate of interest, period, annuity, future value, present value and sinking fund - Differentiate between simple and compound interest, present and future values of immediate annuities. - Calculate the interest when compounded annually, half-yearly or even continuously. - Understand the equated monthly instalment for reducing balance and flat rate of interest - To develop and maintain problem solving skills - Understand concept of mutual fund and will be able to calculate net incomes after considering loads (entry and exit), Systematic Investment Plan (SIP)					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Interest and Annuity	15
		Simple interest, compound interest, Equated monthly instalments, reducing balance and flat rate of interest Annuity immediate- present value and future value Stated annual rate and effective annual rate	
2		Shares and Mutual Fund	15
		Shares- Concept, face value, market value, dividend, Equity shares, preference shares, bonus shares, Mutual Fund- Simple problems on calculation of net income after considering entry load, exit load, dividend, change in net asset value	



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M			SEMESTER: I		
Course/Subject: Computer Skills			Course Code: HUBFM/I/SEC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To make students aware about the basics of computers. - To understand the concept of computer software, hardware, and internet. - To learn the spreadsheet concepts and be able to create analyze the data. - To be able to create charts.					
Course Outcomes: Learners will be able to : - Understand the working of computers. - Learn internet concepts. - Create data spreadsheet and apply the advanced formula used in financial markets. - Create charts and diagram					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction to Excel	15
	1.1	Introduction to Excel: Overview of Excel, Navigation, Customizing Ribbon, Shortcut Keys, Cell Formatting.	
	1.2	Basic Functions: Sum, SumIf, Count, CountIf, Averagelf, If, Logical Operator, Upper, Lower, Left, Mid, Right, Concatenate, Len, Trim, Today, Now, Round, Roundup, Rounddown	
2		Advance Excel	15
	2.1	Data Analysis and Manipulation: Sorting and filtering data, applying conditional formatting to highlight data, using data validation to control data entry, working with tables for data organization, Introduction to PivotTables and Pivot Charts, Creating and modifying charts	
	2.2	Advanced Functions and Formulas: VLOOKUP, HLOOKUP, Working with Date and Time functions, Using formulas for Financial Calculations (e.g., PMT, FV).	



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M		SEMESTER: I			
Course/Subject: Equity Research Analysis		Course Code: HUBFM/I/VSC01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks

Learning Objectives:

- To make learner understand the role, responsibility and important qualities of research analyst.
- To understand the concept of securities markets.
- To analyse the importance of research and its implications in equity investment.
- To evaluate the various investment options based on industry analysis, economic analysis and corporate actions

Course Outcomes:

After completion of the course, the learner will be able to :

- Understand the basics of Indian securities markets and different terminologies used in equity and debt markets.
- Understand the key industry drivers and sources of information for industry analysis.
- Understand about the qualitative and quantitative dimensions with regards to company analysis.
- Analyse and apply about the fundamentals of risk and return, valuation principles and the philosophy of various corporate actions.

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DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction	15
	1.1	A. Introduction To Research Analyst Profession - Primary Role of a Research Analyst - Primary Responsibilities of a Research Analyst - Basic Principles of Interaction with Companies/Clients - Important Qualities of a Research Analyst	
	1.2	B. Introduction To Securities Market - Introduction to Securities and Securities Market - Various Market Participants and Their Activities - Kinds of Transactions - Terminology in Equity Market and Debt Market	
	1.3	C. Fundamentals of Research - The role of research in investment activity - Technical Analysis - Fundamental Analysis - Quantitative Research - Behavioural Approach to Equity Investing	
2		Effective Presentation and Performance Skills	15
	2.1	A. Economic Analysis - Basic Principles of Microeconomics - Basic Principles of Macroeconomics - Introduction to Various Macroeconomic Variables - Role of economic analysis in fundamental analysis - Secular, cyclical and seasonal trends - Sources of Information for Economic Analysis	
	2.2	A. Industry Analysis - Role of industry analysis in fundamental analysis - Defining the industry - Understanding industry cyclicalities - Market sizing and trend analysis - Secular trends, value migration and business life cycle - Understanding the industry landscape - Key Industry Drivers and Industry KPIs - Regulatory environment/framework - Taxation - Sources of information for industry analysis	

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SEMESTER – I

PROGRAM(s): F.Y.B.F.M		SEMESTER: I Communicative English			
Course/Subject: Effective Communication		Course Code: HUBFM/I/AEC01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks

Learning Objectives:

- To enhance language proficiency by providing adequate exposure to written language; literary, scientific, technical writing, journalism, management, commerce, psychology, blogs.
- To orient the learners towards reading, writing and other functional aspects of language
- To provide the building blocks in order to increase the range of grammar, lexical resource, cohesive devices and through a variety of exercises.
- To develop the skills of diplomacy through the ability to communicate effectively and independently in English.

Course Outcomes:

- Learners will possess the proficiency to understand and interpret written language from different perspectives
- Enhanced proficiency of learners in reading for identifying functional aspects of interpretation and expression and of language.
- Learners will have acquired a higher level of proficiency in the nuanced skills of reading and writing that will help them be effective communicators.
- Learners will have developed the skill diplomacy through good reading and writing skills of communication in the English language.

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction To Communication	15
	1.1	The Concept of Communication: Definition, Process, Feedback, The Impact of Technological Advancements on Communication, Communication as a Key Concept in Corporate and Global Communication	
	1.2	Barriers to Communication: Physical, Semantic, Language, Socio-cultural, Psychological Barriers Ways to Overcome Barriers to Communication	
	1.3	Methods and Modes of Communication: 1.Verbal and Non-Verbal Communication 2.Characteristics of Verbal Communication Characteristics of Non-Verbal Communication (Body Language).	
	1.4	Channels and Objectives: 1. Formal, Informal 2. Vertical, Horizontal, Diagonal, Grapevine Information, Advice, Orders, Instructions, Persuasion, Motivation, Educational, Warnings	
2		Writing Skills	15
	2.1	Letters (Emails) 1. Letters of Inquiry, Invitation and Thank you Letters, Letters of Complaint 2.Application for information under RTI	
	2.2	Essay and Paragraph Writing (Grammar/Editing) 1. Samples through reading comprehension 2. Developing an idea using appropriate devices of coherence and cohesion 3. Basic Language: Vocabulary and Grammar Self-Editing: First draft, Revision, Proofreading (Using spell checker / Grammarly or similar software)	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M		SEMESTER: I			
Course/Subject: Environmental Management		Course Code: HUBFM/I/VEC01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks

Learning Objectives:

- The objective of this course is to enlighten the students about the importance of the protection and conservation of our environment and control of human activities that has an adverse effect on the environment.
- The aim of the course is to sensitize the students about the various environmental issues and challenges that poses danger to the world.
- One of the important objectives of the course is to practically train the students in reviewing managerial, technological and policy approaches in the area of environmental management.
- To apply environmental management tools and techniques.

Course Outcomes:

After completion of the course, learners would be able to:

- Understand in detail the concept of environment, structure, components and resources.
- Understand human interactions with the environment and examine the environmental issues caused by human interactions.
- Demonstrate awareness of environmental challenges and their global relevance.
- Use various tools and techniques for environmental planning and decision-making.
- Communicate environmental strategies effectively in policy, education and corporate settings.

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		An Overview Of Environment	15
		Environment : Meaning, Definition, Structure, Components and Scope and Importance of Environmental Management Studies. Resources: Meaning, Definition, Importance, Classification of Resources, Water Resources, Forest Resources, Soil Resources, Energy Resources, Conservation of Resources, Sustainable Utilization of Resources. Ecosystem as a Part of Environment: Meaning, Structure, Functions, Types of Ecosystems, Food Chains and Food Webs. Environmental Pollution and Control: Meaning, Types of Pollution, Sources of Pollution, Pollution Monitoring and Mitigation Strategies, Waste Management Practice.	
2		Environmental Management	15
		Environmental Management: Meaning, Concepts, Need and Importance of Environmental Management. Environmental Degradation: Meaning, Causes of Environmental Degradation, Types of Environmental Degradation, Effects of Environmental Degradation, Remedies and Suggestions. Environmental Audit: Meaning, Definition, Scope, Types, Benefits, Process of an Environmental Audit. Global Environmental Challenges: Climate Change - Greenhouse Gas Emissions and Global Warming, Impacts on Ecosystems and Human Societies, Biodiversity Loss- Causes and Consequences of Species Extinction, Conservation Strategy. Tools and Techniques in Environmental Management: Environment Impact Assessment- Meaning, Process and Methodologies, Life Cycle Assessment - Evaluating Environmental Impacts of Products and Processes, Geographic Information Systems (GIS) and Remote Sensing, Role of Clean and Green Technologies. ESG and BRSR in Environmental Management: Integrating Environmental Tools with Social and Governance Indicators for Strategic Sustainability Reporting and Regulatory Alignment.	

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Reference Books:

- Environment Management by Ajit Sankar.
- Introduction to Environmental Management by Mary K. Theodore, Louis Theodore.
- Environmental Management by Vijay Kulkarni, T.V. Ramchandra.
- Barrow, C. J. (2006), Environmental Management for Sustainable Development (2nd ed.). Routledge.
- Nath, B., Hens, L., Compton, P., & Devuyst, D. (1999). Environmental Management in Practice: Instruments for Environmental Management (Vol. 1). Routledge.
- Simmons, I. G. (2008). Global Environmental History: 10,000 BC to AD 2000. University of Chicago Press.
- Gupta, N. (2011), Environmental Management and Sustainability, Prentice Hall India.
- Sharma, P. D. (2019), Ecology and Environment (12th ed.). Rastogi Publications.
- Cunningham, W. P., & Cunningham, M. A. (2017). Environmental Science: A Global Concern (14th ed.). McGraw-Hill Education.
- Miller, G. T., & Spoolman, S. E. (2014). Environmental science (14th ed.). Cengage Learning.



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – I

PROGRAM(s): F.Y.B.F.M.			SEMESTER: I		
Course/Subject: Neetishastra In Finance			Course Code: HUBFM/ I/ IKS01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures /1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To understand the key principles of Neeti Shastra and their relevance in finance. - To analyze the importance of ethics in financial decision-making. - To apply Neeti Shastra principles in financial markets and professional practices.					
Course Outcomes: After completion of the course, learners would be able to: - Understand the principles and concepts of Neeti Shastra and their relevance in the finance industry. - Apply ethical decision-making frameworks and principles to financial scenarios. - Integrate ancient Indian wisdom with modern financial practices.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction to Neeti Shastra and its relevance in finance	15
		1.1 Overview of Neeti Shastra and its key principles 1.1.1 The importance of ethics in the finance industry - Ethics and morality in decision-making - Ethical decision-making frameworks 1.1.2 Neeti Shastra Principles for Financial Decision-Making - Dharma (duty) and its application in finance - Artha (wealth) and its ethical pursuit 1.2 Ethical Behavior in Financial Markets 1.2.1 Insider trading and market manipulation - Ethical considerations in stock trading and investment 1.2.2 Ethical Risk Management in Finance - Ethical considerations in risk assessment and mitigation - Ethical behavior in the face of financial crises 1.2.3 Professional Ethics for Finance Practitioners - Ethical codes and professional standards in finance - Ethical behavior in client relationships and financial advising	
2	2	Neeti Shastra and Financial Decision-Making	15
		2.1 Application of Neeti Shastra principles in financial planning 2.1.1 Ethical considerations in investment decisions 2.1.2 Neeti Shastra and financial leadership 2.2 Case Studies and Applications 2.2.1 Real-world examples of Neeti Shastra in finance 2.2.2 Case studies of ethical dilemmas in finance 2.2.3 Group discussions and presentations on applying Neeti Shastra principles in finance	

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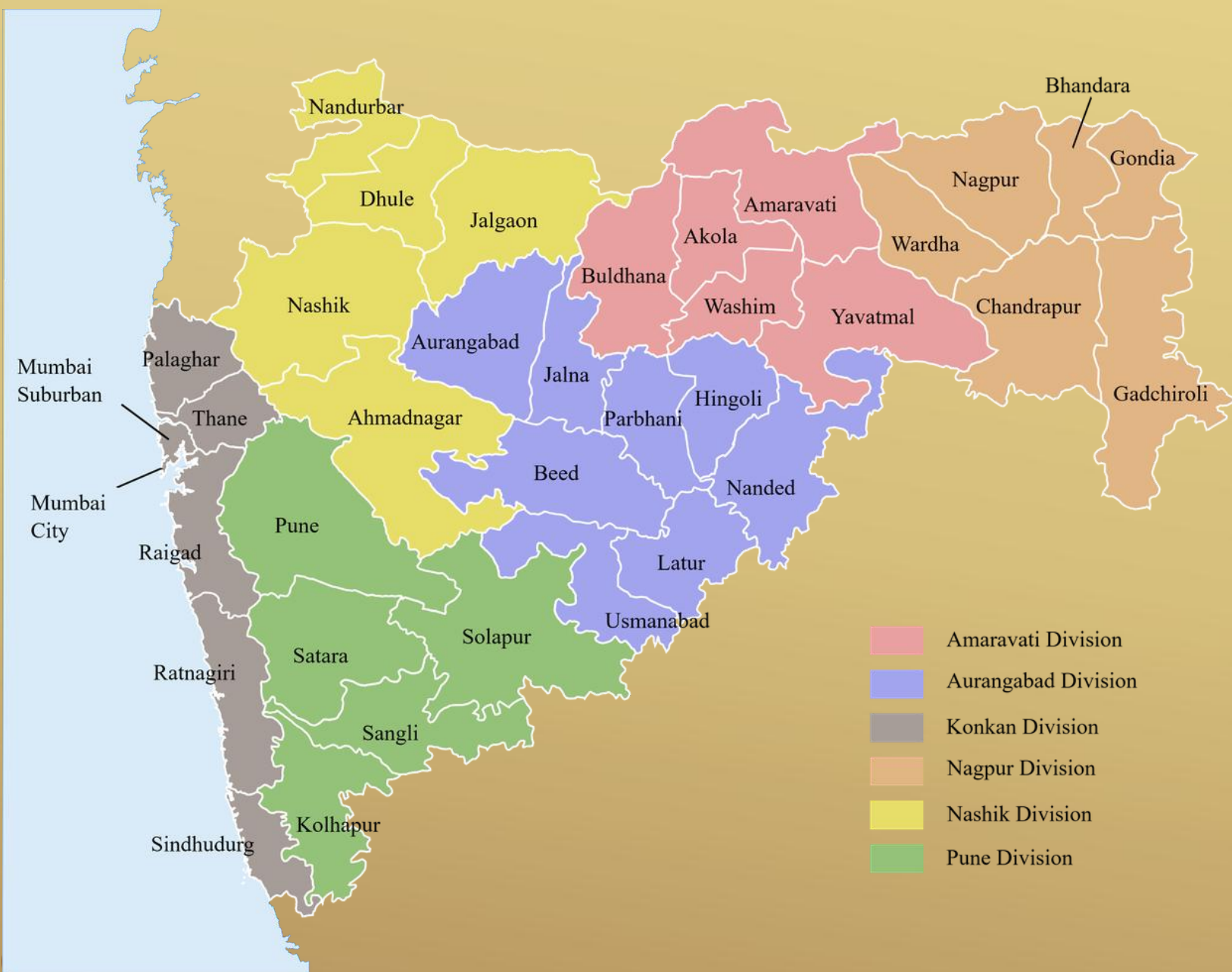
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Reference Books:

- "The Arthashastra" by Kautilya
- "The Mahabharata" (specifically, the Shanti Parva)
- "Neeti Shastra" by various authors
- "Ethics in Finance" by various authors
- Relevant articles and case studies on ethics in finance



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PROGRAM(s): F.Y.B.F.M.		SEMESTER: II			
Course/Subject: Portfolio Management		Course Code: HUBFM/II/MJ01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4	NA	NA	4	40 marks	60 marks
Learning Objectives: - To understand the meaning and concept of portfolio management. - To understand different asset classes to formulate a portfolio - To evaluate risk and return while formulating portfolio - To understand the theories of portfolio management - To develop an integrated portfolio management plan with fixed income assets and stocks.					
Course Outcomes: Learners will be able to - To understand security analysis. - To create an awareness about risk and return of different investments . - To enlighten the evolution of securities and derivatives					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction to Portfolio Management	15
	1.1	Investment – An overview of Investment, Meaning, process, Investment categories, defining investment goals and objectives, Investment constraints Portfolio Management - Process of asset allocation, different approaches to allocation decision, overview of allocation techniques	
2		Portfolio Management Strategies	15
	2.1	Active strategy, passive strategy, semi active strategy, duration shift and immunization, efficient market hypotheses, top down and bottom up	
3		Portfolio Analysis	15
	3.1	Analysis: Diversification, portfolio risk and return (practical sums), single index model, the Sharpe's index model, Portfolio Beta (practical sums) Selection: Markowitz Risk-Return optimization, concept of utility, Sharpe optimization model, Geometric mean model, Safety First model, Stochastic Dominance Mode	
4		Portfolio Revision and performance management	15
	4.1	Revision: Portfolio rebalancing, portfolio upgrading, Formula plans, constant ratio plan, variable ratio plan, selection and revision of equity portfolio Performance measurement: Methods of calculating rate of return, Money weighted rate of return, Time weighted rate of return, Linked internal rate of return, Buying the index approach, Sharpe's- Treynor's – Jensen's performance measure of portfolio (practical sums)	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.			SEMESTER: II		
Course/Subject RISK MANAGEMENT			Course Code: HUBFM/II/MN02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures /1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To develop familiarity with the practical applications of financial management. - To acquire a high level of expertise in central areas of financial management of firms, covering topics such as firm valuation, financing, investments, as well as risk management.					
Course Outcomes: After completion of the course, learners would be able to: - The course is structured to provide complete knowledge and overview of financial management related principles and skills. - Learners will be capable to apply their skill and knowledge into practicality. - Learners will be able to evaluate cost of capital and its impact on various sources of Finance.					

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DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	INTRODUCTION TO RISK MANAGEMENT	15
	· The Concept of Risk, Identification of Risk faced by Organization · Risk and Uncertainty, Strategic and Operational Risks · Dynamic Nature of Risks · Business Risk · Financial Risk faced by Organization · Objectives of Risks Management - Process of Risk Management	
2	Evaluation of Risk	15
	· Evaluation of Organization's ability to bear them · Risk Measurement · Sources and Impact of Common Business Risk Market, Credit, Liquidity, Technological, Legal Environmental, Reputation, Country Risk · Identify and assess the impact upon the stakeholder involved in Business Risk · Nature and Importance of Financial Risk, Evaluation of Financial Risk, Evaluation of Alternative Risk Management Tools · Role of Risk Manager and Risk Committee in identifying and managing risk Exchange Rate Risk · Interest Rate Market and Mathematics · Identifying and Analyzing Interest Rate Risk Measuring Interest Rate Risk	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.			SEMESTER: II		
Course/Subject: Financial Management			Course Code:HUBFM/II/MN01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Evaluation (Project and Viva Voce)
2	NA	NA	2	20 marks	30 marks
Learning Objectives: - To acquaint the Learner basic understanding of Financial Management - To develop familiarity with the practical applications of financial management					
Course Outcomes: After completion of the course, learners would be able to: - The Learner will have a well-prepared background to understand the other subjects related to their program because of this course. - This course will make a strong foundation for the other subjects in the program					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Introduction to Financial Management	15
	Meaning, Scope , Objectives , Need , Importance of Financial Management , Concepts of Financial management	
2	Financial Planning Budgets and Leverages	15
	·Budgetary Control , Importance & Limitations ·Different Types of Budget , Flexible Budget , Leverages -Concepts & Types Practical sums to be solved on above	



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M			SEMESTER: II		
Course/Subject: CORPORATE LAW			Course Code: HUBFM/II/OE01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks
Learning Objectives: - To make students aware of Basics of contract Act, 1872 - To introduce students to various rules of companies Act, 2013 related company, prospectus, Directors.					
Course Outcomes: After completion of the course, learners would be able to: - Make the students understand about business and corporate law Develop knowledge on contract and various types of contracts. - Understand the concept such as company, types of company, prospectus, director, etc. as per company's Act, 2013..					



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DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Indian Contract Act 1872	15
	1.1	- Definitions (S.2): Agreement, kinds of Agreements, Contract-kinds of contracts: Valid, Void, Voidable, Contingent and Quasi Contract and E-contract, distinguish between Agreement and Contract. •Offer or Proposal: definition, Essentials of Valid proposal or offer, distinguish between offer and invitation to offer, Acceptance-definition, Essentials of a valid acceptance, Promise. Communication of Offer and acceptance and Revocation. •Capacity to contract (Ss.10-12), Consent and Free Consent (Ss.13-22) - Consideration(S.2 and 25) and Void Agreements (Ss.24-30)	
2		COMPANIES ACT 2013	15
	2.1	Company and its formation, Definition and Nature of Company, Advantages and Disadvantages of a Company, Promoters and preliminary contracts (S.92-93), Types of Companies. (Meaning and Concepts Only) Chartered Companies Statutory Companies, Registered companies under the Act. OPC (S. 3(1)), Companies limited by shares, Companies Limited by guarantee, Private Company, Public Company, Producer Companies (Sec 581 A to 581 Z-) Membership of a Company: Who can become member, Modes of acquiring membership, Cessation of membership, Rights and Liabilities of Members •Memorandum of Association and Articles of Association: Meaning, Concept, Clauses, effects of Memorandum and articles, Doctrine of Ultra Vires, Doctrine of Indoor Management, Doctrine of Constructive Notice. •Prospectus: Meaning (S.2) When to be issued, When not required, Various kinds of prospectus, legal framework for issuance of Prospectus, Contents of Prospectus, Private Placements. Classification of Directors.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.		SEMESTER: II			
Course/Subject: BUSINESS STATISTICS		Course Code: HUBFM/II/OE02			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks
Learning Objectives: • To comprehend the basics of data science and data analysis like Averages and forecasting techniques. • To help students perceive Statistical applications • To understand the use of Statistical applications in management decisions. • To formulate complete, concise, and correct mathematical proofs. • To frame problems using multiple mathematical and statistical representations of relevant structures and relationships and solve using standard techniques					
Course Outcomes: After completion of the course, learners would be able: • To gain valuable information from the data available to a company. • To apply various techniques and principles of statistics so as to gain insights that help to make better decisions. • To understand the various sources from where data can be collected. • To depict the statistical data by means of diagrams, graphs and charts for better visualization					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Population and sample	15
	1.1	Definition of statistics, scope of statistics in Management and financial markets, Concept of population and sample with illustration -Methods of sampling- SRSWR, SRSWOR, stratified, systematic (description of sampling procedures only) -Data condensation and graphical methods: -Raw data, attributes and variables, classification, frequency distribution, cumulative frequency distribution -Graphs- Histogram and frequency polygon -Diagrams- Multiple bar, pie, subdivided bar.	
2		Measures of Central tendency & Dispersion, Correlation and Regression	15
	2.1	Criteria for good measures of central tendency, arithmetic mean, median mode for grouped and ungrouped data, combined mean -Measures of Dispersion Concept of dispersion, absolute and relative measures of dispersion, range variance, Theoretical Notes Practical Problems Assignments 13 hours - Statistics for Management Levin, Richard and David S. Rubin Prentice Hall of India. -Practical Business Statistics”, Siegel, Andrew F International Edition -Basic Business Statistics: Concepts and Applications standard deviation, coefficient of variation, quartile deviation, coefficient of quartile deviation -Correlation and regression (for ungrouped data) Concept of correlation, positive and negative correlation, Karl Pearson’s Coefficient of Correlation, meaning of regression, two regression equations, Regression coefficients and properties	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.			SEMESTER: II		
Course/Subject: FINANCIAL MODELLING			Course Code:: HUBFM/II/ SEC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks
Learning Objectives: - To enhance the proficiency of the learner in Financial modelling - To prepare learners towards the projection of financial statement. - To equip students to analyse and able to conclude the models.					
Course Outcomes : After completion of the course, learners would be able to: - To analyze, understand and interpret performance by their financial statements. - To apply the models for financial decision making.					

Financial Modelling



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DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction to Financial Modeling	15
	1.1	- Understanding the links between the financial statements - Understanding circularity - Setting up and formatting the model - Selecting model drivers and assumptions	
2		Modeling and projecting the financial statements	
	1.2	- Projecting the income statement - Projecting the balance sheet - Projecting the cash flow statement - Creating the debt and interest schedule - Revolver modelling	
3		Analyzing and concluding the model	
	1.3	- Analyzing the output - Stress testing the model - Fixing modeling errors - Advanced modeling techniques - Using the model to create a Discounted Cash Flow (DCF) Analysis	

WHAT IS FINANCIAL MODELLING?



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.			SEMESTER: II		
Course/Subject: STOCK MARKET OPERATIONS			Course Code: HUBFM/II/ VSC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks
Learning Objectives: This course aim at giving a comprehensive understanding on the stock market operations in terms of its structure, trading, settlement procedures, processes and related components and the regulations, emerging challenges in the Indian Stock market.					
Course Outcomes : After completion of the course, learners would be able to: Learners will be able to understand the operational mechanism of stock market, payment and settlement system and able to analyse the emerging challenges to turn the threat in to opportunity .					



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		An Overview of Stock Exchanges	20
	1.1	Meaning, Nature, Functions of Secondary Market – Organisation and Regulatory framework for stock exchanges in India – SEBI : functions and measures for secondary market – Overview of major stock exchanges in India - Listing of Securities: Meaning – Merits and Demerits – Listing requirements, procedure, fee – Listing of rights issue, bonus issue, further issue – Listing conditions of BSE and NSE – Delisting	
2		Trading , settlement and Surveillance System In Stock Exchanges	
	1.2	Trading , settlement and Surveillance System In Stock Exchanges : Different trading systems – BSE - BOLT System – Different types of settlements - Pay-in and Pay-out – Bad Delivery – Short delivery – Auction – NSE – NEAT system options – Market types, Order types and books – De-mat settlement – Physical settlement – Institutional segment – Funds settlement – Valuation debit – Valuation price – Bad and short delivery Risk management system in BSE & NSE – Margins – Exposure limits – Surveillance system in BSE & NSE – Circuit breakers	
3		Stock Market Indices	10
	3.1	Meaning, Purpose, and Construction in developing index – Methods (Weighted Aggregate Value method, Weighted Average of Price Relatives method, Free-Float method) – Stock market indices in India – BSE Sensex - Scrip selection criteria – 955 Other BSE indices (briefly) – NSE indices – S&P CNX Nifty – Scrip selection criteria – Construction – Stock market indices in foreign countries (Overview)	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.			SEMESTER: II		
Course/Subject: EFFECTIVE COMMUNICATION – II			Course Code:: HUBFM/II/ AEC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2	NA	NA	2	20 marks	30 marks

Learning Objectives:

- To enhance language proficiency by providing adequate exposure to written and spoken language.
- To orient the learners towards the skill of meta cognition through the processes of note making and summarization.
- To increase the range of grammar, lexical resource, cohesive devices and nuances of pronunciation through a variety of speaking and listening exercises.
- To develop higher order skills of application, analysis, creativity, innovation and problem solving.

Course Outcomes:

After completion of the course, learners would be able to:

- Learners will possess the proficiency to understand and interpret written and spoken language from different perspectives
- Proficiency of learners in listening to, reading and identifying errors of language will be enhanced.
- Learners will have acquired a higher level of proficiency in the nuanced skills of listening, speaking, reading and writing that will help them be effective communicators.
- Learners will have developed the higher order skills of application, analysis, creativity, innovation and problem solving..

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Module	Course / Module Title	Credits/ Lectures
1	Online Communication	15
	Listening Skills and Note-taking: 1. Significance of Effective Listening in Communication and Methods to Enhance Listening Skills Effective Note-taking Techniques	
	Small Talk and Elevator Pitches 1. Understanding Small Talk and its Role in Communication 2. Elevator Pitches- Creating and Delivering effective Elevator Pitches	
	Interviews and Group Discussion Techniques 1. Types of Interviews, Understanding the Interview Process 2. Participating and leading group discussions	
	Online Communication 1. Etiquette 2. Data Management/Sharing 3. Managing multiple windows in online settings	



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

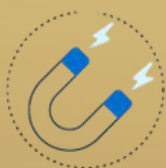
DETAILED SYLLABUS

Module	Course / Module Title	Credits/ Lectures
2	Advanced Writing and Presentation Skills	15
	Resume and Application Writing Resume, Online Application Writing, Request for Letter of Recommendation, Drafting a Statement of Purpose	
	Designing Brochures, Flyers, etc 1. Principles of Design in Communication 2. Creating Effective Brochures, Flyers, etc.	
	Presentation Skills 1. Building a Presentation: From Draft to Delivery 2. Visual Representation of data using pie chart, bar graph, line graph, tables, summarization of data using Excel and Pivot Tables etc.,	
	Report Writing 1. Writing General Reports 2. Recording Minutes of Meeting 3. Writing a Feasibility Report 4. Investigative Report	

IDENTIFYING
PROBLEMS AND NEEDS



ELABORATING
"THE HOOK"



KNOWING HOW TO
"TIE" YOUR AUDIENCE



KNOWLEDGE OF
BODY LANGUAGE



PREPARE TO DEFEND
YOUR POINT OF VIEW



HANDLING REJECTION



CONVERT OPPORTUNITIES
INTO NEW PROJECTS



HAVING
CONFIDENCE



USE OF HUMOR
AND OTHER ELEMENTS



SUMMARIZE
INFORMATION IN
VISUALLY APPEALING WAYS



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – II

PROGRAM(s): F.Y.B.F.M.		SEMESTER: II			
Course/Subject: DIGITAL LITERACY		Course Code: HUBAMMC/II/VEC 01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures /1 hour each	NA	NA	2	20 marks	30 marks

Learning Objectives:

- To introduce students to the fundamentals of digital media and its role in contemporary society.
- To provide students with the skills necessary to access, search, and evaluate digital information effectively and critically.
- To build awareness about academic integrity, ethical content use, and responsible interaction with digital tools, including AI.
- To explore tools and strategies for enhancing digital productivity and managing digital habits effectively.

Course Outcomes :

By the end of the course, students will be able to:

- Access and critically evaluate digital information from diverse sources.
- Demonstrate an understanding of academic integrity by citing sources correctly and using AI tools responsibly in their academic work.
- Apply ethical principles and digital wellbeing practices in their online behavior.

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Module	Units	Module Title	Credits/ Lectures
1		Module 1 – Understanding Digital Media	15
		Introduction to Digital Media Accessing and searching for digital information – digital resources, databases Critically evaluating, filtering and managing information Academic integrity and the consequences of plagiarism Copyright and creative commons in digital content Working with texts: MS Office Word and Google Docs Introduction to Artificial Intelligence (AI), use of AI tools for students – ChatGPT, Grammarly, Perplexity AI, Notion AI. How to interact effectively with AI tools.	
2		Module 2 – Ethics and Productivity in the digital world	15
		Understanding digital habits and the importance of digital wellbeing Using tools for enhanced digital productivity Building a digital resume (Canva, Zety) Online security and privacy Social media platforms and ethical concerns Understanding the psychology of habit-forming technology products Ethics of AI: Misinformation, bias, and responsible usage	



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Syllabus

Smt. P. D. Hinduja Trust's
K. P. B. Hinduja College of Commerce, Mumbai
(Autonomous)

Re-accredited 'A+' Grade by NAAC



Affiliated to
The University of Mumbai

Syllabus for B.Com (Financial Markets)
Semester III & IV under NEP 2020

Programme Code: HUBFM



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Equity Markets			Course Code: HUBFM/III/MJ01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures	NA	NA	4	40 marks	60 marks
Learning Objectives: - To provide an overview of the Indian equity market, growth and development. - To understand the role and functions of the various intermediaries and regulatory bodies in the Indian Equity Market. - To enable the students to learn the valuation of equities					
Course Outcomes: On successful completion of this course students will be able to: - This would help them develop good understanding of the various equity valuation models and the procedure for online trading of shares. - The students will understand the role and functioning of the market. - Students would be aware of the legislative, executive and judicial functions of such regulatory authorities. - To enable the students to learn the valuation of equities					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Equity Markets- Introduction	15
	• Meaning and Definition of equity shares, Share Price & Share Price Volatility • Domestic savings & investments, Disinvestments, FDI & Foreign Portfolio Investment (FPI) • Growth of Corporate Sector and the simultaneous growth in the number of equity shareholders • Development of equity culture in India- Current position • IPO - Methods followed, Book Building, Offer for sale • Role of Merchant bankers in fixing the price • Red – Herring Prospectus – it's unique features • ASBA and its features • Green Shoe option	
2	Valuation of Equities	15
	i. Factors affecting Share Prices ii. Balance sheet valuation iii. Dividend discount model (zero growth, constant growth & multiple growth) iv. Price earning model v. Fundamental Analysis- Economy, Industry and Company Model vi. Macro- Economic factors vii. Market related factors	
3	Dealings in Stock Exchanges	15
	i. Role of Brokers ii. Stock Market Quotations iii. Procedure for buying & selling iv. BOLT - On Line Trading/ NEAT System v. Clearing & Settlement Order Matching	
4	Statistical Analysis of Share price movement	15
	i. Efficient Market Hypothesis ii. Stochastic Models iii. Brownian Motion iv. BETA	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Corporate Finance			Course Code:HUBFM/III/MJ02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures/1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: • It would enhance the knowledge of corporate finance and cost of capital, its • Relevance and importance in any organization. • Learners would be able to understand the careful balance between the different components that form a capital which business uses for day to day operations and future growth.					
Course Outcomes: After the end of the course, the learner will be able to: • Learners would be capable of critical thinking and also able to carry out investigation about various socio-economic issues objectively while bridging the gap between theory and practice. • Learners would be able to recognize the basis of international trade, trade policies, Balance of Payments, Foreign Exchange and Foreign Exchange Market.					



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Corporate Finance- an overview	15
	Corporate Finance - Meaning and definition, Function of Finance in a business enterprise, Emergence of corporate finance as an integral part of business finance Need for professional approach in managing corporate finance Role and functions of a Corporate Financial Manager Requirements of an efficient Corporate Financial Manager	
2	Planning the corporate Financial Activities	15
	Theories of Capitalization Owned Capital and borrowed Capital- Cost of Capital (practical sums), Break even analysis (practical sums) Factors affecting Capital structure- trading on equity Watered Capital, over capitalization and under capitalization	
3	Capital Budgeting	15
	1.It would enhance the knowledge of corporate finance and cost of capital, its Relevance and importance in any organization. 2.Learners would be able to understand the careful balance between the different components that form a capital which business uses for day to day operations and future growth.	
4	Sources and Methods Of Raising Corporate Finance	15
	1. Leasing as a method of corporate finance & Hire purchase 2. Role of commercial banks and investment banks in financing the corporate sector 3. Management of new issues including pricing of securities.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Management Accounting			Course Code:HUBFM/III/MN01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4lectures/1 Hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: - To acquaint the Learner with Knowledge of Management Accounting - To make the Learner understand basics of working capital , Cash Management Other management Analysis.					
Course Outcomes: After completion of the course, learners would be able to: - The Learner will have a well-prepared background to understand the other subjects related to their program because of this course. - This course will make a strong foundation for the other subjects in the program.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Unit 1: Introduction to Management Accounting	15
	1.1	Meaning, Nature, Scope and Functions of Management Accounting, Role of Management Accounting in Decision making, Distinguish between Management and Financial Accounting	
2		Unit II : Analysis and Interpretation of Accounts of Balance sheet & Profit and Loss Account	15
	2.1	Trend Analysis	
	2.2	Comparative Statements Analysis	
	2.3	Common Size Statements Analysis	
	2.4	Simple problems based on above	
3		Unit III: Ratio Analysis and Interpretation based	15
	3.1	Balance sheet Ratios	
	3.2	Revenue Statement Ratios	
	3.3	Combined Ratios	
	3.4	Simple problems based on above	
4		Unit IV: Cash Flow Statements	7
	4.1	Preparation of Cash Flow Statements with reference to Accounting Standard No.3 -Indirect Method only	
5		Unit V: Working Capital	8
	5.1	Estimation of working Capital requirements in case of Trading and Manufacturing Organisations	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Securities Law			Course Code: HUBFM/I/ OE01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 Lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To provide expert knowledge and understanding of securities laws and the regulatory framework concerning Financial markets in India. - To acquaint about the Securities Exchange Board of India. - To acquaint the Depositories Act, 1996.					
Course Outcomes: After completion of the course, learners would be able to: - Learn about different frameworks governing Stock Exchanges - This course will help to learn guidelines issued by SEBI concerning securities markets.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Securities Contract Act 1956 and SEBI Act 1992	15
	1.1	Securities Contracts (Regulation) Act, 1956 – Interpretation Clause - Meaning and Definition of Stock Exchange Recognition of Stock Exchange - Contracts in Securities -Listing of securities - Securities Appellate Tribunal (SAT)- Constitution, Powers and Functions - Appeals from orders of SAT – Title to Dividends.	
	1.2	Securities and Exchange Board of India Act, 1992 – Interpretation Clause-Establishment of the Securities and Exchange Board of India - Constitution, Powers and Functions - Registration of Stock Brokers , Sub-brokers ,& Share Transfer Agents - Prohibition of Manipulative and Deceptive practices-Inside Trading and Substantial Acquisition of Securities or Control-Adjudication of disputes- Appeals to Securities Appellate Tribunal,HCs & SC- Capital Markets regulations.	
2		Depositories Act, 1996 and Companies Act, 2013	15
	2.1	Depository Act 1996 – Definitions of Depositories, Setting up of Depository, its type, Role and Functions - Rights and obligations of Depositories, participants, issuers and beneficial Owners - Admission of Securities - Depository Process - Inspection and Penalties – Terminologies – Dematerialization and Rematerialization	
	2.2	The Companies Act, 2013 – Issue of securities and Responsibility of directors & corporate governance.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Personal Financial Planning			Course Code: HUBFM/III/SEC03		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: • To make students aware about the basics of Personal Financial Planning. • To equip learners with the knowledge and skills needed to effectively manage their personal finances in order to achieve financial security. • To develop an understanding about fundamentals of budgeting, saving, investing, credit, insurance, and taxes.					
Course Outcomes: After completion of the course, learners would be able to: • The learners will be able to develop the knowledge and skills needed to effectively manage their personal finances in order to achieve financial security and life goals. • The learners will be able to develop the knowledge and skills needed to effectively manage their personal finances in order to achieve financial security and life goals.					

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Modules	Units	Module Title	Credits/ Lectures
1		Unit 1 - Financial Planning	15
	1.1	Financial Planning Meaning, definition - Role of a Financial planner - Financial counselling- essentials in financial counseling, Profile of effective counselor	
	1.2	Fundamental investment concepts - Asset classes - Asset allocation towards a financial plan - working with clients - gathering initial / additional information from the client - understanding investor's risk appetite - meeting the clients objectives - Asset Allocation - Good practices in financial planning - Content of a comprehensive financial plan - Recommending financial planning strategies to investors - Asset allocation the strategic tool - Selection of Investment and Insurance Products – Implementation - ongoing Service - Using stop loss. Tax Planning	
	1.3	Practical Problems: Calculation of CAGR, Loan calculation (loan amortization schedule) calculation of total assets and net worth and calculation of total return (holding period returns)	
2		Unit 2 -Financial investment products	15
	2.1	Portfolio analysis & selection - Efficient markets - Securities markets - Primary market - Secondary market - Depository & investment process - regulatory framework - fundamental and technical analysis- basic philosophies and underlying assumptions - Bond and Money markets - Indian debt markets - Securities traded in debt market - Commodities Market - Insurance products - Pension products - Mutual fund industry products& services - Banking products - Investment in Real estate. Cash generation and return on investment - Statutory provisions regarding starting of business / industrial units by NRIs / MNCs. Recent trends.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Data Analytics			Course Code: HUBFM/III/VSC03		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 Lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: • To make students aware about the basics of data analytics. • To equip learners with the knowledge and skills needed to effectively manage and interpret the big data in to meaning for information. • To develop employability skill in the area of research and analysis.					
Course Outcomes: After completion of the course, learners would be able to: • The learners will be able to develop the knowledge and skills needed to effectively manage data. • Create set skills for retrieving meaningful analysis by using various programming languages such as SQL and Python					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Unit 1 – SQL	15
		A : Introduction to SQL and Database Fundamentals □ Overview of SQL and its applications - Relational Databases -Basic SQL syntax and structure - Creating and modifying tables with CREATE and ALTER □ Understanding data types and constraints □ Retrieving Data with SELECT Statements -Basics of SELECT statements - Filtering data with WHERE clause - Sorting results with ORDER BY B : Advanced SQL Techniques Aggregation and Grouping - Understanding aggregate functions (SUM, AVG, COUNT) -Grouping data with GROUP BY - Working with complex WHERE conditions - Using operators (AND, OR, NOT, etc) C : Window Functions and Analytic Queries - Performing analytic queries with OVER clause D : Advance SQL : Joins and Subqueries -Performing INNER and OUTER joins - Using subqueries for complex queries E : Case Statements and CTE Queries - using CASE statements in SQL - Applying CASE statements in data analysis scenarios - Common Table Expressions - Using CTEs for recursive queries and data manipulation F: Time-saving shortcuts and productivity hack -Optimization of queries - Optimization of queries using AI - Interview based SQL queries G: Working on live project - Working on industry orient data - Problem-solving using SQL on industrial data	
2		Unit 2 - Introduction to Python for Data Analysis	15
		A: Introduction to Python and Jupyter Notebooks - Overview of Python programming language -Introduction to Jupyter Notebooks for data analysis - Variables, data types, and basic operations - Lists, tuples, and dictionaries - Inbuilt functions B : Data Manipulation with Python - Conditional statements and loops - User defined functions - Functions such as map, filter, lambda C : Exploring Data with Pandas & Matplotlib - : Data Manipulation with Pandas - Overview of Pandas Library - Reading and writing data along with basic operations with Pandas D : Data Cleaning and Preprocessing with Pandas - Handling missing data - Removing duplicates and dealing with outliers - Cleaning and adjustments in data E : EDA & Data Visualization - Exploratory Data Analysis (EDA) with Pandas - Descriptive statistics and data summarization - Grouping and aggregating data - SQL like operation in data F : Data Visualization with Matplotlib - Creating basic plots (line plots, scatter 15 plots, histograms) - Customizing and styling visualizations	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Hindi			Course Code: HUBFM/III/AEC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 Lectures/ 1 hour each	NA	NA	2	20 marks	30 marks



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/
1	साहित्य इतिहास	८
	हिंदी साहित्य का इतिहास - भक्तिकाल	
2	उपन्यास	६
	गबन - प्रेमचंद	
3	कहानियाँ	८
	मैं हार गई - मन्नू भंडारी	
4	काव्य	८
	मेरी इक्यावन कविताएँ - अटल बिहारी वाजपेयी	
5	नाटक	६
	अंधायुग - धर्मवीर भारती	

हिंदी
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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – III

PROGRAM(s): S.Y.B.F.M.			SEMESTER: III		
Course/Subject: Marathi			Course Code: HUBFM/III/AEC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 Lectures/ 1 hour each	NA	NA	2	20 marks	30 marks



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	वाङ्मयाचा इतिहास	८
	प्राचीन इतिहास : सुरुवात ते १९५०	
2	कथासंग्रह	७
	तिसरा डोळा : किरण घुले	
3	ललित लेखसंग्रह	८
	संस्कृती: काल आणि आज – प्रा. भालचंद्र आपटे	
4	काव्य (छंद, मुक्तछंद) (हायकू)	७
	१. सीझन्सिट्रीच्या गर्द कोलाहल – गीता ज्ञानेश शिंदे २. मोरपिस आणि पिंपळपान – दुर्गेश सोनार	



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – IV

PROGRAM(s): S.Y.B.F.M.			SEMESTER: IV		
Course/Subject: DEBT MARKETS			Course Code: HUBFM/III/MJ01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures /1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: - To understand the evolution, working and role of Debt Market in India. - To introduce the concept of fixed income securities and fixed income markets					
Course Outcomes: - This would develop good understanding of the evolution, functioning and growth of fixed income securities - This would develop good understanding of the various fixed income securities and their risk return parameters.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Introduction to the debt markets	10
	· Evolution of Debt Markets in India · Primary market & secondary market · Money market & Debt Market in India · Fundamental features of debt instruments - Regulatory framework in the Indian debt market	
2	Bonds & Valuation of bonds	15
	· Features, types, issuers of bonds · Bond ratings- importance & relevance and rating agencies. · Determinants of the value of bonds · Bond Mathematics - Yield Curve Analysis	
3	Pricing and Tracking of Fixed Income Securities and Markets	20
	· Valuation of fixed income securities including embedded option · Duration and Convexity • Duration • Convexity including modified and Maculay Duration · Price value of basis points (PVBP) · Spot Rate, Forward rate, Bootstrapping · Tracking bond markets · The bond trader's arsenal of economic indicators • Inflation • Monetary policy • Government deficits • Currency valuation - The subprime crisis and the role of debt markets in the crisis – Then and now	
4	Portfolio Management- Fixed Income	15
	· Fixed Income Portfolio Management- Domestic and International · Bond portfolio management strategies • What is a bond portfolio strategy • Types of bond management strategy - Active, passive, neutral strategy	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – IV

PROGRAM(s): S.Y.B.F.M.			SEMESTER: IV		
Course/Subject: MUTUAL FUND MANAGEMENT			Course Code: HUBFM/IV/MJ02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures/1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives – Mutual Fund Management - Understand the concept, structure, types, and functioning of mutual funds and their role in the financial market. - Explain the regulatory framework governing mutual funds, particularly the role and functions of SEBI and AMCs. - Analyse different mutual fund schemes based on investment objectives, risk, return, liquidity, and suitability. - Develop skills to evaluate mutual fund performance using appropriate measures, ratios, and benchmarks. - Apply investment and portfolio management principles to construct and manage suitable mutual fund portfolios.					
Learning Outcomes – Mutual Fund Management After completing the course, students will be able to: - Describe the structure, operations, and major types of mutual funds available in India. - Interpret mutual fund scheme documents, NAV, expense ratio, loads, returns, and other key performance indicators. - Evaluate mutual fund schemes by comparing their risk, return, performance, and investment objectives. - Assess the suitability of mutual fund investments according to different investor profiles and financial goals. - Apply portfolio management and performance evaluation techniques to make informed mutual fund investment decisions					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		MUTUAL FUND ORGANIZATION AND MANAGEMENT	
	1.1	* Introduction: Meaning of Mutual Fund, Structure in India, Sponsors, Trust, Role of AMC, NFOs, Registrars, Agents, Types of Mutual Fund schemes * Objectives of AMFI, Advantage of Mutual Funds, Systematic Investment Plan (SIP), Systematic Transfer Plan (STP), Systematic Withdrawal Plan (SWP)	
2		MUTUAL FUND PRODUCTS	
	2.1	* Mutual Fund Products and Features: Equity funds: Definition, Features of Equity Funds, Index Fund, Large Cap Funds, Mid Cap Funds, Sectoral Funds, Types of Equity Schemes, Arbitrage funds, Multi-cap Funds, Quant funds, P / E Ratio funds, International Equities Fund, Growth Schemes. * Gold Exchange Trade Funds (ETFs): Introduction, Features, Working of ETFs, Market Making with ETFs, Creation Units, Portfolio Deposit and Cash Component * Debt Fund: Features, Interest Rate Risk, Credit Risk, Pricing of Debt Instrument Schemes, Fixed Maturity Plans, Capital Protection Funds, Gilt Funds, Balanced Funds, MIPs, Child Benefit Plans.	
3		INVESTMENT AND PERFORMANCE MEASUREMENT	
	3.1	* Fund Performance, Measuring Return, Measuring Risk * Risk adjusted return, Comparing Fund Performance with a reference, various standardized performance systems * Limitations of Performance measurement and evaluation.	
4		ACCOUNTING AND TAXATION OF MUTUAL FUNDS	
	4.1	* Accounting: Net Asset Value (NAV)-Meaning-Computation- Factors affecting NAV-Pricing of Units- Fees and Expenses- Investment Management and Advisory Fees –Initial Expenses- Recurring Expenses- Total expenses-Accounting policies. * Valuation: Valuation of thinly traded securities- Valuation of Non trade securities-Valuation and disclosure of illiquid securities. * Taxation: Dividends- Capital Gains- Tax Rebate- Restrictions on Dividends Stripping. This is the complete Mutual Fund Management syllabus shown in the PDF, without adding outside material.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – IV

PROGRAM(s): S.Y.B.F.M.		SEMESTER: IV			
Course/Subject: CORPORATE ACCOUNTING		Course Code: HUBFM/IV/MN01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures /1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives - Understand the principles, concepts, and practices of corporate accounting. - Explain the accounting treatment of share capital, debentures, and other corporate financial instruments. - Develop an understanding of the preparation and presentation of company financial statements. - Analyse accounting procedures related to amalgamation, reconstruction, and liquidation of companies. - Apply accounting techniques to interpret corporate financial information for decision-making.					
Learning Outcomes After completing the course, students will be able to: - Prepare accounting records relating to shares, debentures, and other corporate transactions. - Construct company financial statements in accordance with applicable accounting principles. - Calculate and interpret important accounting figures and financial information of companies. - Apply appropriate accounting methods in situations involving amalgamation, reconstruction, and liquidation. - Analyse corporate financial statements and use accounting information for financial decision-making.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	REDEMPTION OF PREFERENCE SHARES AND REDEMPTION OF DEBENTURES	20
	Redemption of Preference Shares * Company Law / Legal Provisions for redemption * Sources of redemption including divisible profits and proceeds of fresh issue of shares * Premium on redemption from security premium and profits of company * Capital Redemption Reserve Account – creation and use Redemption of Debentures (Including purchase or buy back of own debentures) * By payment from sources including out of capital and/or out of profits * Debenture redemption reserve and debenture redemption sinking fund excluding insurance policy * By conversion into new class of shares or debentures with options including at par, premium and discount * Purchase/buy back of own debentures for immediate cancellation or holding including ex and cum interest for purchase/sale price (excluding brokerage thereon)	
2	2. ASCERTAINMENT AND TREATMENT OF PROFIT PRIOR TO INCORPORATION	15
	* Principles for ascertainment * Preparation of separate, combined and columnar Profit and Loss A/c including different basis of allocation of expenses/incomes	



SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

3	AMALGAMATION OF COMPANIES (W.R.T. AS 14) (EXCLUDING INTERCOMPANY HOLDINGS)	10
	* In the nature of merger and purchase with corresponding accounting treatments of pooling of interests and purchase methods respectively * Computation and meaning of purchase consideration * Problems based on purchase method of accounting only	
4	CAPITAL REDUCTION AND INTERNAL RECONSTRUCTION	10
	* Need for reconstruction and Company Law provisions * Distinction between internal and external reconstructions * Methods including alteration of share capital, variation of shareholder rights, subdivision, consolidation, surrender and reissue/cancellation, reduction of share capital, with relevant legal provisions and accounting treatments for same; content, layout, clarity, style, conciseness, online headlining -website design	



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SEMESTER – IV

PROGRAM(s): S.Y.B.F.M.		SEMESTER: IV			
Course/Subject: BUSINESS ECONOMICS 2		Course Code: HUBFM/IV/OE01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To equip the learners with analytical skills necessary for interpreting economic data, making informed decisions based on macroeconomic trends, and applying theoretical knowledge to real-world situations. - It will help learners to help acquire the ability to clearly illustrate the specific roles and functions of monetary and fiscal policy in the economy and explain how these are applied to the process of shaping economic policy and stabilizing the economy, specifically with regard to controlling inflation, promoting full employment and facilitating economic growth.					
Course Outcomes: After the end of the course, the learner will be able to: - Learners would be capable of critical thinking and also able to carry out investigation about various socio-economic issues objectively while bridging the gap between theory and practice. - Learners would be able to recognize the basis of international trade, trade policies, Balance of Payments, Foreign Exchange and Foreign Exchange Market.					



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Modules	Units	Module Title	Credits/ Lectures
1		Entrepreneurship	12
	1.1	Introduction to Macro-Economics: Scope and limitations of macro-economics - Concepts of national income and Green GNP, circular flow of national income in closed and open economy, trade cycle: features and phases	
	1.2	Supply and Demand for money: Money supply: Components and determinants, Demand for money: Classical and Keynesian approaches towards demand for money, Velocity of circulation of money: meaning and factors affecting, inflation: concepts, types and inflation targeting.	
	1.3	Monetary policy: objectives and instruments, impact of artificial intelligence in formulation of monetary policy.	18
	1.4	Fiscal Policy: objectives and instruments and structure of budget and concepts of deficits, role of artificial intelligence in framing fiscal policy.	
2		Open Economy and Issues of International Trade- The basis of international trade: Ricardo's theory of comparative cost advantage – Heckscher-Ohlin theory of factor endowments. Trade Policy: meaning, free trade policy and protection policy, Tariffs and it types.	
	2.1	Balance of Payments – Structure, types of equilibrium and measures to correct disequilibrium, WTO agreements and impact on Indian economy. Foreign Exchange and Foreign Exchange Market- Spot and forward exchange rate and functions of FOREX, Arbitrage and speculation, types of exchange rate: merits and demerits of fixed and flexible exchange rates.	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – IV

PROGRAM(s): S.Y.B.F.M			SEMESTER: IV		
Course/Subject: YOUTH, GENDER AND IDENTITY			Course Code: HUBFM/IV/VSC02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To equip the learner with an understanding of the concepts of youth, gender and identity. - To inculcate sensitivity and awareness to issues related to youth, gender and personal identities within the socio-cultural context.					
Course Outcomes: - The students will be able to understand the interconnected issues related to youth, gender and personal identities. - The students will be able to identify situations of gender and violence, the changing dynamics of gender in the world.					

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Modules	Units	Module Title	Credits/ Lectures
1		INTRODUCTION	15
		Introduction - Concepts of youth and adulthood, concepts of gender: sex, gender identity, sexual orientation, gender roles, gender role attitudes and gender stereotypes. Family: Parent-youth conflict, sibling relationships, intergenerational gap, peer group identity: friendships and romantic relationships. Workplace identity and relationships, youth culture: influence of globalization on youth identity and identity crisis.	
2		Gender discrimination, culture and gender: influence of globalization on gender identity, Issues of sexuality in youth, youth, gender and violence. Coming of age struggles in societies, changing gender roles and women empowerment, enhancing work-life balance, encouraging non-gender stereotyped attitudes in youth Module III Juvenile rights, women's rights, men's rights and LGBTQ rights in India under the Indian Law	

Reference Books:

1. Berk, L. E. (2010). Child Development (9th Ed.). New Delhi: Prentice Hall.
2. Baron, R.A., Byrne, D. & Bhardwaj, G (2010). Social Psychology (12th Ed). New Delhi: Pearson.
3. Elizabeth Herlock (2015) Developmental Psychology, McGraw-Hill
4. Nayana Joshi (2019) : Handbook of Juvenile Justice , Lawmanns Publication



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – IV

PROGRAM(s): S.Y.B.F.M			SEMESTER: IV		
Course/Subject: VENTURE CAPITAL AND PRIVATE EQUITY			Course Code: HUBFM/IV/VSC01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures/ 1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: - To understand and apply AI-powered tools in the creative design process. - To develop proficiency in graphic design and image editing using Adobe Photoshop. - To gain foundational knowledge of video editing tools and storytelling techniques.					
Course Outcomes: After completion of the course, learners would be able to: - Generate original images using DALL·E 2 and describe its core functionalities. - Create and edit design projects using tools like Smart Objects, Smart Filters, and various selection and drawing tools. - Edit a basic video project using software like Adobe Premiere Pro or DaVinci Resolve, applying transitions, effects, and pacing techniques.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		1. CONCEPTUAL UNDERSTANDING OF VENTURE CAPITAL AND PRIVATE EQUITY	15
		* Venture Capital – Over View of Venture Capital – Definition – Features – Types – Roles * Concept of PE and its characteristics – Definition – Difference between PE, VC and Hedge Funds – Nature of PE Firm – Players in the PE market – Benefit of PE Finance	
2		STRUCTURE AND VALUATION APPROACHES	15
	2.1	* Structure and Regulation of Venture Capital and Private Equity – Business Cycle of PE – Structure of VC/PE firms – Limited Liability Partnerships – Routes of VC/PE investments in India – Regulatory Aspects of VC/PE investments * Valuation approaches – Risk and Returns – Analysis of Funds – Conventional Method – Revenue Multiplier Method	
		* Leverage Buyout, Growth Capital, Mezzanine Capital * Distressed Debt, other Strategies * Due Diligence – Procedure and Challenges – Due Diligence in Emerging PE Market – Investing in Developing Market – Past Performance and Strategy	
		EXIT STRATEGIES FOR PRIVATE EQUITY * Modes of exits in Indian Context and Challenges involved * IPO, Promoter Buyback, Sale to Other PE funds, Sale to other strategic Investors, Stake Swap, M & A's, Open Market, Secondary Market	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)



Syllabus

Smt. P. D. Hinduja Trust's
K. P. B. Hinduja College of Commerce, Mumbai
(Autonomous)

Re-accredited 'A+' Grade by NAAC



Affiliated to
The University of Mumbai

Syllabus for B.Com (Financial Markets)
Semester V & VI under NEP 2020

Programme Code: HUBFM

Choice Based Credit System (CBCS) with effect from
Academic Year 2023–2024
Programme Outline 2025–2026



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – V

PROGRAM(s): T.Y.B.F.M.		SEMESTER: V			
Course/Subject: Strategic Corporate Finance		Course Code: HUBFM/V/MJ01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures/1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: • The student should be able to understand key concepts and theories of consumer behavior. • Analyze and value the consumer decision-making process using various models and theories • Examine the impact of cultural, social, and economic factors on consumer behaviour. • Discuss ethical dilemmas in marketing practices related to consumer targeting and behaviour manipulation.					
Course Outcomes: • The student will get a solid understanding of the central concepts within consumer behaviour and their applications in marketing. • The learner will be able to critically assess various consumer behaviour theories and their relevance to contemporary marketing challenges. • The student will be able to formulate effective marketing strategies based on insights gained from consumer behaviour analysis.					



SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		IStrategic Corporate Finance	20
	1.1	·Introduction to Strategic Corporate Finance: Strategy Vs. Planning, Significance of Strategy in Financial Decisions, Different Types of Financial Strategy for Shareholders, Wealth Maximization, Overall Corporate Value Addition and Economics Value Addition. ·Strategic Cost Management: Traditional Costing Vs. Strategic Costing, Relevant costs Vs Irrelevant costs, Different Types of Strategic costing and their relevance-Traditional Costing Vs Activity Based Costing, Target Costing, Life Cycle Costing, Quality Costing, Zero Based Budgeting, Strategic Cost Reduction Techniques and value chain analysis.	
	1.2	Fund raising·Fundraising: Identification of different sourcesof capital, determination of capital structure and factors affecting the capital structure, cost of capital and cost saving strategy, production of a business plan, and financial forecasts to enable potential funders to assess the proposition. ·Alternate Sources of Financing- Different Approaches to and moels of Infrastructure ProjectsFinancing- Public PrivatePartnership (PPP) and its relevance, ·Dividend Vs Share Repurchase Policy, Problem of too much cash, Issue of Stock Liquidity and Illiquidity.	

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2		Company Valuation	10
	2.1	·Company Valuation: An Overview of Valuation, Valuation Principles and Practices more, the impact of “what if” scenarios, the key financial and commercial factors affecting the business, Value enhancement tools & techniques, the link between valuation and corporate finance. ·Management Buyouts: Establishing feasibility of the buy-out, Negotiating the main terms of the transaction with the vendor including price and structure, developing the business plan funders, negotiations with potential funders so that the most appropriate funding offers are selected. ·Management Buy-ins: Management Buy-in/Buy-outs, Vendor-initiated buy-outs/buy-ins. ·Due Diligence: finance due diligence for both purchasers and financial Institutions	
		CREDIT RISK MANAGEMENT	
3		Credit analysis Default risk: Quantitative methodologies. Expected and unexpected loss Credit VaR Counterparty risk ·Risk management choices, such as process control efforts, financial, physical, and operational hedging, value based management	



SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – V

PROGRAM(s): TYBFM			SEMESTER: V		
Course/Subject: .Technical Analysis			Course Code: HUBFM/V/MJ 02		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures /1 hour	NA	NA	4	40 marks	60 marks
Learning Objectives: • To equip learners with a comprehensive understanding of branding concepts. • To help understand how to develop and manage a brand's identity and personality. • To enable them to create effective brand positioning strategies. • To help learners understand and measure brand equity and apply brand leveraging strategies like extensions, co-branding, and global branding.					
Course Outcomes: After completion of the course, learners would be able to: • Explain the distinction between a product and a brand and recognize the role branding plays in consumer perception and business success. • Apply positioning strategies to clearly differentiate a brand, using tools like consumer segmentation and perceptual mapping. • Measure brand equity and apply strategies for building and maintaining brand value through brand loyalty, awareness, and effective brand management practices.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Sr. No.	Modules / Units	Credits/ Lectures
1	Introduction to Technical Analysis	
	· Technical analysis, Basic assumptions, Strengths and Weakness; Dow theory, Charts, Candlestick charts analysis with one two and three candles like hammer, hanging man, shooting star, bearish and bullish harami; Pattern Study - Support and resistance, Head and shoulders, Double top and double bottom and Gap theory.	
2	Major Indicators and Oscillators	
	· Stochastic, RSI, Williams %R, MFI, Bollinger bands, Moving Averages, MACD	
3	Major Theories in TA	
	· Dow Theory and Eliot Wave Theory	
4	Risk Management, Trading Psychology and Trading Strategies	
	· Risk Management – Need, techniques, uses of stop loss, qualities of successful traders, golden rules of traders, do's and don'ts in trading, Rules to stop losing money, Choosing the right market to trade, Importance of discipline in trading; Day trading, Advantages of day trading, Risks associated with trading, Strategies for day trading, Momentum trading strategies.	

Reference Books:

- 1.Aaker, David, A. (2010). Building Strong brands, Simon & Schuster Ltd.
- 2.Trott, Sangeeta & Sople, Vinod V. (2016). Brand Equity: An Indian Perspective, PHI Learning Pvt. Ltd.
- 3.Sengupta, Subroto (2004). Brand positioning – Strategies for Competitive Advantage, McGraw Hill Higher Education.
- 4.Ries, Al & Laura (2000). The 22 Immutable Laws of Branding, Profile Books.
- 5.John Philip Jones (1998). What's in a brand: Building Brand Equity through Advertising, Tata McGraw Hill.



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – V

PROGRAM(s): T.Y.B.F.M.		SEMESTER: V			
Course/Subject: Project Finance		Course Code: HUBFM/V/ MJ03			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures/1 Hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: - Understand the fundamentals of social media marketing and digital advertising. - Develop requisite skills to create and execute effective advertising campaigns across different social media platforms. - Learn to use analytics tools to measure campaign success and strategize. - Understand ethical considerations and privacy issues in digital advertising.					
Course Outcomes: After completion of the course, learners would be able to: - Evaluate the role of social media in marketing, advertising and public relations. - Analyze the importance of social media for developing an effective marketing plan, and assess ways to measure its performance. - Gain practical skills required for creating and sharing content through different online platforms. - Create ethically sound social media campaigns.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Module 1: Introduction to Project Finance	12
	·Meaning, Scope & Importance of Project Finance ·Differences between Corporate Finance and Project Finance ·Risks in Project Finance ·Project Life Cycle and Financial Aspects ·why do sponsors use project finance? ·Who are the sponsors of a project finance deal?	
2	Module 2: Project Feasibility & Evaluation	15
	·Project Identification & Selection ·Market Feasibility, Technical Feasibility, Financial Feasibility ·Risk Analysis and Sensitivity Analysis ·Capital Budgeting Techniques (NPV, IRR, Payback, etc.) ·Project Cash Flow	
3	Module 3: Sources of Project Finance	18
	·Equity vs. Debt Financing ·Public vs. Private Funding ·Venture Capital & Private Equity ·Project Finance Models and Structures (PPP)	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – V

PROGRAM(s): T.Y.B.F.M.		SEMESTER: V			
Course/Subject: Direct Tax		Course Code: HUBFM/ V/ MN 01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures /1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: - To introduce students to the historical evolution and structure of global media systems, including key global institutions and communication flows. - To explore the political, economic, and cultural impact of global media, including ownership patterns, soft power, and representation. - To examine the role of digital technologies and the influence of Indian knowledge systems in shaping contemporary global media narratives.					
Course Outcomes: After completion of the course, learners would be able to: - Identify and analyse patterns of global media ownership, media flows, and the influence of media conglomerates on international content and policies. - Evaluate the role of media in global politics, including the use of media for soft power, propaganda, and public diplomacy. - Explain the impact of emerging technologies and digital platforms on journalism, citizen media, and global audience engagement.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Module Title	Credits/ Lectures
1	Definitions and Residential Status	12
	• Key terms as per Sections 2, 3, and 4: ◦ Assessee ◦ Assessment ◦ Assessment Year ◦ Annual Value ◦ Business ◦ Capital Assets ◦ Income ◦ Previous Year ◦ Person ◦ Transfer • Determination of Residential Status of an Individual • Scope of Total Income (Section 5)	
2	Heads of Income – I	15
	• Salary (Sections 15–17) • Income from House Property (Sections 22–27) • Profits and Gains from Business or Profession (Sections 28, 30, 31, 32, 35, 35D, 36, 37, 40, 40A, and 43B)	
3	Global Media Cultures, Technology & Global Media	18
	Three Perspectives on Global Culture: modernization, global capitalism and cultural hybridity. Cultural imperialism vs. cultural hybridity in media content. Cultural influence on media consumption. Representation of India and Indian Culture in Global Media. Case studies of successful cross-cultural media products. Impact of digital platforms on media consumption habits. Media convergence and the future of cross-platform content. Emerging technologies in global media – AI, Blockchain and other technologies.	

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DETAILED SYLLABUS

4	Influence of Indian Knowledge on Global Thought	15
	Mahatma Gandhi's use of traditional ideas (Swaraj, Satyagraha) as global communication tools. India's philosophical influence on media theorists (e.g., McLuhan's "global village" echoing vasudhaiva kutumbakam). Indian cultural influence on global trends: cuisine, fashion, cinema, and digital content. Revival and reinvention of oral traditions on digital platforms (YouTube, podcasts, etc.). Challenges of preserving indigenous knowledge in global media systems.	

Reference Books:

- 1.Thussu, D. K. (2020). International Communication: Continuity and Change. Bloomsbury Academic.
- 2.Thussu, D. K. (2016). Communicating India's Soft Power: Buddha to Bollywood. Sage Publications.
- 3.Flew, T. (2018). Understanding Global Media. Bloomsbury Academic.
- 4.Ranganathan, M. & Rodrigues, U.M. (2010). Indian Media in a Globalised World. Sage Publications.
- 5.Hamelink, C.J. (2015). Global Communication. Sage Publications.
- 6.Herman, E.S. & McChesney, R.W. (2001). Global Media: The New Missionaries of Global Capitalism. Continuum International Publishing Group.
- 7.Das, B. (2019). Gandhian Thought and Communication. Sage Publications.



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – V

PROGRAM(s): T.Y.B.F.M.			SEMESTER: V		
Course/Subject: Foreign Exchange Markets			Course Code: HUBFM/V/VSC 01		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2lectures /1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: • To grasp the foundational principles of copywriting. • Learn to write clear, concise, and compelling copy across platforms. • To explore modern trends in digital and AI-enhanced copywriting. • To be able to create basic copywriting samples for a starter portfolio.					
Course Outcomes: After completion of the course, learners would be able to: • Understand and apply the fundamentals of copywriting across diverse media platforms. • Generate ideas using mind mapping, SCAMPER, brainstorming, and align copy with brand tone, voice, and personality. • Analyze advertising briefs, create mock campaigns, and refine work through reviewing and editing.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Modules	Units	Module Title	Credits/ Lectures
1		Introduction to Foreign Exchange Markets	15
	1.1	• Definition and significance of foreign exchange markets • Structure and participants of the forex market • Functions and types of foreign exchange markets	
2		Group Behaviour and Group Dynamics	
		• Types of exchange rate systems: fixed, floating, and managed • Factors influencing exchange rates • Determination of exchange rates	
3		Foreign Exchange Transactions	
		• Spot and forward contracts • Currency futures and options • Arbitrage and hedging strategies	
4		Regulatory Framework and Risk Management	
		• Role of regulatory bodies like RBI in forex markets • Exchange control regulations • Managing foreign exchange risk: tools and techniques	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – VI

PROGRAM(s): T.Y.B.F.M.		SEMESTER: VI			
Course/Subject: BUSINESS VALUATION		Course Code: HUBFM/ VI/ MJ 02			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures /1 hour each	NA	NA	4	40	60 marks
Learning Objectives: • To understand the concepts, principles and importance of business valuation. • To study various valuation approaches and models used for valuing businesses and assets. • To understand the valuation of tangible and intangible assets. • To develop an understanding of practical valuation techniques and their applications.					
Course Outcomes: After completion of the course, learners would be able to: • Students will be able to understand the fundamentals and purpose of business valuation. • Students will be able to apply different valuation models and approaches. • Students will be able to evaluate the value of tangible and intangible assets. • Students will be able to use basic valuation techniques for practical business decisions					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

1	Basics of Valuation
	Introduction to valuation Value, Distinction between Price and Value Foundation of Business Valuation Purpose of business valuation Valuation Bias Uncertainties in Business Valuation Role of valuation in business acquisition, legal and tax purposes, efficient market hypothesis
2	Valuation Models
	Introduction to valuation models: Asset Based Approach, Income Based Approach, Market Based Approach Discounted Cash Flow Valuation Relative Valuation Free Cash Flow Valuation Simple practical problems
3	Valuation of Select Tangible Assets
	Valuation of Fixed Assets: Related costs in relation to fixed asset valuation, self-constructed fixed assets, assets acquired in exchange, fixed assets held for disposal
4	Valuation of Select Intangible Assets
	Valuation of Goodwill, Patents, Copyrights, Brands



SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – VI

PROGRAM(s): T.Y.B.F.M.		SEMESTER: VI			
Course/Subject: Financial Derivatives		Course Code: HUBFM/ VI/ MJ 01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures / 1 hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: - To understand the concepts, types and importance of financial derivatives. - To study futures, forwards, options and swaps. - To understand the use of derivatives for hedging, speculation and arbitrage. - To develop an understanding of derivative pricing and practical applications.					
Course Outcomes: After completion of the course, learners would be able to: - Students will be able to understand the fundamentals and types of financial derivatives. - Students will be able to differentiate between forwards, futures, options and swaps. - Students will be able to apply derivatives for managing financial risks. - Students will be able to solve basic derivative-related problems and interpret their practical applications.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

Sr. No.	Modules / Units	Credits/ Lectures
1	Introduction to Derivatives	
	· Definition – Types- Participants and Functions- Development of Exchange traded derivatives- Global derivatives markets- Exchange traded vs OTC derivatives markets- Derivatives trading in India- L.C.Gupta committee- J.C. varma committee- Requirements for a successful derivatives markets	
2	Futures and options- introduction	
	· Futures: Introduction- Future terminology- Key features of futures contracts- Future vs. Forwards- Pay off for futures- Equity futures- Equity futures in India-Index futures- Stock futures- Future trading strategies- Hedging- Speculation- Arbitrage- Spread trading. · Options: Introduction- Option terminology- Types- Options pay off- Equity options contracts in India-Index Options – Stock options- Options trading strategies- Hedging- Speculation- Arbitrage- Straddle- Strangles- Strips and Straps – Spread trading	
3	Pricing of Future Options	
	· The cost of carry models for stock and index futures- cash price and future price, arbitrage opportunity · Factors affecting options pricing- Option pricing models- Binominal pricing model- The black and Scholes model –Pricing of Index options. · Sensitivity of option premia (Delta, Gamma, Lambda, Theta, Rho)	
4	Trading Clearing and Settlement of Options and Futures	
	· Futures and Options trading system- Trader workstations- contract specification- specification for stock and index eligibility for trading charges · Clearing entities and their role- clearing mechanism –adjustment for corporate actions- open position calculation · Margining and settlement mechanism- Risk management- SPAN – Mechanics of SPAN- Overall portfolio margin requirements.	

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Reference Books

1. FINANCIAL DERIVATIVES THEORY, CONCEPTS AND PROBLEMS GUPTA S.L., PHI, DELHI
FINANCIAL DERIVATIVES: S S S KUMAR:
2. DERIVATIVES AND RISK MANAGEMENT BASICS, CENGAGE LEARNING, DELHI. STULZ M. RENE,
RISK MANAGEMENT & DERIVATIVES, CENGAGE LEARNING, NEW DELHI.
3. FUNDAMENTALS OF FINANCIAL DERIVATIVES : PRAFULLA KUMAR SWAIN : HIMALAYA
PUBLISHING



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – VI

PROGRAM(s): T.Y.B.F.M.		SEMESTER: VI			
Course/Subject FUNDAMENTAL ANALYSIS		Course Code: HUBFM/ VI/ MN02			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures /1 hour each	NA	NA	2	20 MARKS	30 MARKS
Learning Objectives: • To understand the concepts, principles and importance of fundamental analysis. • To study economic, industry and company-level factors affecting investment decisions. • To understand the analysis of financial statements and key financial ratios. • To develop skills in evaluating the financial performance and value of securities.					
Course Outcomes: After completion of the course, learners would be able to: • Students will be able to understand the fundamentals and process of fundamental analysis. • Students will be able to analyze economic, industry and company-specific factors. • Students will be able to interpret financial statements and important financial ratios. • Students will be able to apply fundamental analysis techniques for investment evaluation.					



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DETAILED SYLLABUS

Units	Modules	Credits/ Lectures
1	Introduction to Portfolio Management	15
	Investment process, Investment categories, defining investment goals and objectives, Investment constraints Process of asset allocation, different approaches to allocation decision, overview of allocation techniques	
2	Portfolio Management Strategies	15
	Active strategy, passive strategy, semi active strategy, duration shift and immunization, efficient market hypotheses, top down and bottoms up	
3	Portfolio Analysis	15
	Analysis: Diversification, portfolio risk and return, single index model, the sharpe's index model, Portfolio Beta Selection: Markowitz Risk- Return optimization, concept of utility, Sharpe optimization model, Geometric mean model, Safety First model, Stochastic Dominance Model	
4	Portfolio Revision and performance management	15
	Revision: Portfolio rebalancing, portfolio upgrading, Formula plans, constant ratio plan, variable ratio plan, selection and revision of equity portfolio Performance measurement: Methods of calculating rate of return, Money weighted rate of return, Time weighted rate of return, Linked internal rate of return, Buying the index approach, Sharpe's- Treynor's - Jensen's performance measure of portfolio	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – VI

PROGRAM(s): T.Y.B.F.M.		SEMESTER: VI			
Course/Subject: ON THE JOB TRAINING		Course Code: HUBFM/ VI/ MN 01			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
4 lectures/ 1 Hour each	NA	NA	4	40 marks	60 marks
Learning Objectives: - To understand the practical functioning and work environment of an organization. - To develop professional, technical and workplace-related skills. - To apply theoretical knowledge to real-world business situations. - To develop communication, teamwork, problem-solving and professional skills.					
Course Outcomes: After completion of the course, learners would be able to: - Students will be able to apply their academic knowledge in a practical work environment. - Students will be able to develop professional and job-related skills. - Students will be able to demonstrate effective communication, teamwork and problem-solving abilities. - Students will be able to understand workplace practices and professional responsibilities.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – VI

PROGRAM(s): T.Y.B.F.M.		SEMESTER: VI			
Course/Subject: CORPORATE RESTRUCTURING		Course Code: HUBFM/ VI/ MJE 03			
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures /1 hour each	NA	NA	2	20 marks	30 marks
Learning Objective: • To understand the concept, need, scope and various forms of corporate restructuring. • To study mergers, acquisitions, takeovers, demergers and strategic alliances. • To understand the financial and legal aspects involved in corporate restructuring.					
Course Outcomes: After completion of the course, learners would be able to: • Students will be able to understand the concepts and different forms of corporate restructuring. • Students will be able to analyze mergers, acquisitions, takeovers and demergers. • Students will be able to understand the financial, legal and taxation aspects of restructuring. • Students will be able to evaluate the impact and effectiveness of corporate restructuring decisions.					



SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

1	Introduction and Concepts
	Meaning of Corporate Restructuring Need, Scope and Modes of Restructuring Historical Background Emerging Trends Planning, Formulation and Execution of Various Corporate Restructuring Strategies: Mergers Acquisitions Takeovers Divestments Strategic Alliances Demerger and Hiving off Expanding Role of Professionals
2	Merger and Amalgamation, Corporate Demerger and Reverse Merger
	Introduction to Merger and Amalgamation Corporate Demerger and Reverse Merger Legal, Procedural, Economic, Accounting, Taxation and Financial Aspects of Mergers and Amalgamations, including: Stamp Duty and Allied Matters Interest of Small Investors Merger Aspects under Competition Law Cross Border Acquisition and Merger Concept of Demerger Modes of Demerger: By Agreement Under Scheme of Arrangement Demerger and Voluntary Winding Up Legal and Procedural Aspects Tax Aspects and Reliefs Reverse Mergers: Procedural Aspects Tax Implications Meaning and Concept of Takeover Types of Takeovers Legal Aspects – SEBI Takeover Regulations Disclosure and Open Offer Requirements Bail Out Takeovers and Takeover of Sick Units Takeover Defenses Cross Border Takeovers

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DETAILED SYLLABUS

3	Funding of Merger and Takeover and Financial Restructuring
	Financial Alternatives – Merits and Demerits Funding through various Types of Financial Instruments including Equity and Preference Shares, Debentures, Securities with Differential Rights, Swaps, Stock Options ECBs Funding through Financial Institutions and Banks Rehabilitation Finance Management Buyouts / Leveraged Buyouts Reduction of Capital Reorganization of Share Capital Buy-Back of Shares – Concept and Necessity Procedure for Buy-Back of Shares by Listed and Unlisted Companies
4	Post-Merger Reorganization
	Factors involved in Post-Merger Reorganization Integration of Businesses and Operations Assessing Accomplishment of Post-Merger Objectives Measuring Post Merger Efficiency



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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

SEMESTER – VI

PROGRAM(s): T.Y.B.F.M.			SEMESTER: VI		
Course/Subject: INDIRECT TAX			Course Code: HUBFM/ VI/ MJ 03		
Teaching Scheme					Evaluation Scheme
Lectures (Hours per week)	Practical (Hours per week)	Tutorial (Hours per week)	Credit	Continuous Internal Assessment (CIA)	Semester End Examination
2 lectures /1 hour each	NA	NA	2	20 marks	30 marks
Learning Objectives: To understand the concept, nature and scope of indirect taxation in India. To study the structure and provisions of Goods and Services Tax (GST). To understand the procedures related to registration, invoicing, input tax credit and tax payment. To develop an understanding of GST compliance and its practical applications.					
Course Outcomes: After completion of the course, learners would be able to: Students will be able to understand the basic concepts and framework of indirect taxation. Students will be able to explain the provisions and structure of GST. Students will be able to apply GST provisions relating to registration, input tax credit and tax payment. Students will be able to understand and perform basic GST compliance procedures.					

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

1	Introduction to Indirect Taxation and GST	10
	Basics for Taxation – Direct Taxes and Indirect Taxes – Difference, Advantages and Disadvantages, Sources and Authority of Taxes in India (Art 246 of the Indian Constitution) Introduction to GST – Genesis of GST in India, Power to tax GST (Constitutional Provisions), Extent and Commencement, Meaning and Definition of GST, Benefits of GST, Conceptual Framework – CGST, IGST, SGST, UTGST, Imports of goods or services or both, Export of goods or services or both, Taxes subsumed and not subsumed under GST. Definitions – Goods (2(52) of CGST Act), Services (2(102) of CGST Act), Money (2(75) of CGST Act), Securities (2(101) of SCRA Act, 1956), India (2(56) of CGST Act), Persons (2(84) of CGST Act), Taxable Person (2(107) of CGST Act), Business (2(17) of CGST Act), Consideration (2(31) of CGST Act), E-Commerce Operator (2(45) of CGST Act), Supplier (2(105) of CGST Act), Recipient (2(93) of CGST Act). Levy and Collection of GST – Levy and Collection of CGST, IGST, SGST, UTGST (Sec 9 of CGST Act), Composition Scheme under GST (Sec 10 of CGST Act), Power to Grant Exemption (Sec 11 of CGST Act), GST Rate Schedule for Goods and Services.	
2	Concept of Supply	10
	Taxable Event Supply – Meaning and Scope of Supply (Section 7 Subsection 1, 2 and 3 of Act), Schedule I, Schedule II, Schedule III, Composite and Mixed Supplies (Sec 8 of CGST Act) Place of Supply – Location of Supplier of Goods and Services, Place of Supply of Goods (Sec 10, 11, 12 and 13 of IGST Act), Special Provision for Payment of Tax by a Supplier of Online Information Database Access Retrieval. Time of Supply – Time of Supply (Sec 31 of CGST Act), Issue of Invoice by the Supplier (Sec 31) and Sec 31(2) of CGST Act, Continuous Supply of Goods and Services, Goods Sent on Approval (Sec 31(7) of CGST Act). Value of Supply – Determination of Value of Supply (Sec 15 of CGST Act and CGST Rules 2017), Input Tax Credit (Sec 2(62) of CGST Act), Capital Goods (Sec 2(19) of CGST Act), Input Tax Credit (Sec 2(59) of CGST Act), Input Service (Sec 2(60) of CGST Act), Eligibility and Conditions for taking Input Tax Credit (Sec 16 of CGST Act).	

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SYLLABUS FOR B.COM (FINANCIAL MARKETS)

DETAILED SYLLABUS

3	Registration and Computation of GST	
	Registration – Persons liable for Registration (Sec 22 of the Act), Persons not liable for Registration, Procedure for Registration (Sec 25 of the Act), Deemed Registration (Sec 26 of the Act), Special Provisions (Sec 27 of the Act), Amendment, Cancellation and Revocation of Registration (Sec 28, Sec 29 and Sec 31 of the Act). Computation of GST – Computation of GST under Inter State & Intra State Supplies Payment of Tax – Payment of Tax, Interest and other Amounts (Sec 49 of the Act), Interest on delayed Payment (Sec 50 of the Act), TDS (Sec 51 of the Act), TCS (Sec 52 of the Act).	
4	Filing of Returns	10
	Documentation – Tax Invoices (Sec 31 and 32 of the Act), Credit and Debit notes (Sec 34 of the Act), Electronic Way Bill Returns – Types of Returns and Provisions relating to filing of Returns (Sec 37 to Sec 48 of the Act).	

Types of GST Registration



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F. Best Practices



Experiential Learning

Through workshops, live projects, field visits, market simulations, case studies, and research-based activities to connect classroom learning with real-world financial markets.



Industry Interaction

Regular interaction with brokers, portfolio managers, research analysts, legal advisors and financial experts, along with exposure to institutions such as BSE, NSE, RBI, MCX and NISM.



Practical & Market-Oriented Learning

Focus on emerging areas including FinTech, Venture Capital, Data Analytics, Digital Trading Platforms and Global Market Integration.



Student-Led Initiatives

Finvestor provides students with opportunities to develop leadership, teamwork, organisational skills, financial awareness and experiential learning through various departmental initiatives.



Professional & Career Development

Exposure to industry-oriented subjects, internships, on-the-job training, live projects and professional certifications helps students prepare for careers across investment banking, equity research, portfolio management and wealth management.



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F. FUTURE PLANS



Strengthening Industry Partnerships

Expanding collaborations with financial institutions, market professionals and industry bodies to enhance practical exposure.



Advanced Financial Skills

Greater focus on areas such as Financial Analytics, FinTech, Business Valuation, Derivatives, Global Capital Markets and Data Analytics.



Enhanced Career Support

Building stronger pathways for internships, placements, professional certifications and careers in investment banking, equity research and wealth management.



Greater Experiential Exposure

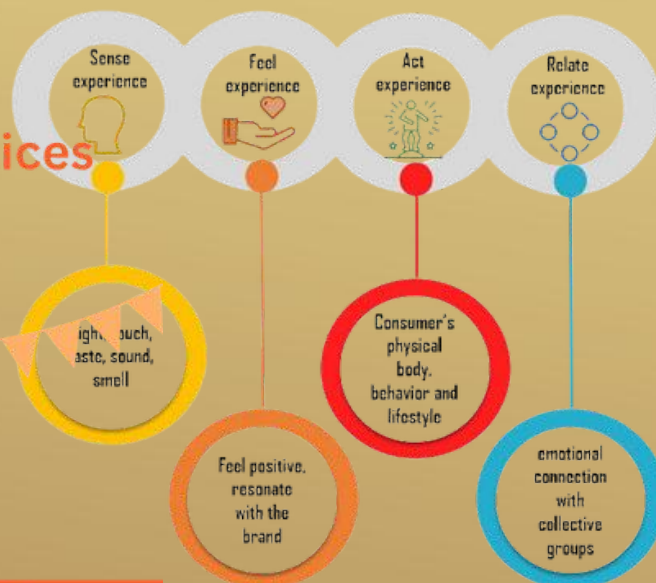
Increasing live projects, market simulations, field visits, industry sessions and research-based learning.



Global & Emerging Finance

Preparing students for evolving financial markets through exposure to global capital markets, digital trading, technology-driven finance and emerging investment opportunities.

Experiential Marketing: Examples, Strategies, and Best Practices



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